1. CUSTOMER SEGMENT(S)



6. CUSTOMER CONSTRAINTS



5. AVAILABLE SOLUTIONS



Explore AS, differentiate

, tap

Extract online & offline CH of BE

- 1.Experience professionals and Inexperienced people who are willing to learn about bio diversity.
- 2. People who go for hikes or trips to the forest areas and mountains.
- 3. Amateurs or Students or people who like to learn more about the biodiversity.
- 1.No knowledge about bio diversity.
- 2. Cannot remember everything.
- 3.Not able to identify the plants and animals
- 1. Field naturalists always carry a guidebook around everywhere or seeks help from experienced Ornithologist.
- 2.Get help from experienced people.
- 3.Internet and other apps

2. JOBS-TO-BE-DONE / PROBLEMS



9. PROBLEM ROOT CAUSE





- 1. Fear of misidentification.
- 2.Need to know about at least the basics.
- 3.No knowledge or experience about bio diversity as the user is just starting to learn which can lead to confusion

- 1.Need to depend on experts like Ornitologists, Zoolagists, Botanist.
- 2. Users may not be a naturalist or just a student who just started to learn so they may not know any information.
- 3. Too much data cannot be stored by any human or they may forget or other due to any other problems like age.

7. BEHAVIOUR



- 1.Carry guide books or other notes to identify species.
- 2.Get help from experienced professionals
- 3. Try to remember the species based on its feature.
- 4.Plant identifier.
- 5. Animal identifier

3. TRIGGERS



10. YOUR SOLUTION



- 1.All information should be available in on application.
- 2. Display Botanical names.
- 3. Display alert messages for plants/animals using different colors.
- 4. Small description about them .
- 5. Rarities of the species

8. CHANNELS of BEHAVIOUR



- online.
- species

- own notes





4. EMOTIONS: BEFORE / AFTER

They hear about new app with best features

by their friend or colleagues, or read about app

in news, or search the internet on their own.

1.Before: Feel very sad to carry book always. They may hesitate to task help from experts. Sometime feels shame to ask help from experts

After: Feels happy no need carry heavy books. Feel proud because no need to seek help from experts.

ONLINE

- 1. All features are accessible during
- 2. Search using the internet about the

OFFLINE

- 1.Get help from friends or professionals.
- 2.Guidebook or they even take their