2. JOBS-TO-BE-DONE / PROBLEMS

could be more than one; explore different sides.

Which jobs-to-be-done (or problems) do you address for your customers? There

CS

J&P

 \mathbf{BE}

Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons dothese solutions have? i.e. pen and paper is an alternative to digital notetaking

Focus on J&P, tap into BE, understand

RC

Extract online & offline CH of BE

CH

CS, fit into CC

Identify strong

Financial burden of Treatment Time commitment for dialysis

Feeling like a burden to others

Fearing that Treatment may cause pain

Unable to have restful sleep

Changes in employment Eating restrictions

Worrying about dialysis impacting your family, work, social and love life.

What constraints prevent your customers from taking action or limit their choices of solutions? i.e. spending power, budget, no cash, network connection, available devices.

7. BEHAVIOUR

What does your customer do to address the problem and get the job done? i.e. directly related: find the right solar panel installer, calculate usage and benefits; indirectly associated: customers spend free time on volunteering work (i.e. Greenpeace)

RC

SL

3. TRIGGERS

most of the people not aware of ckd ,because CKD usually has no symptoms at early stages. some people may be they hear from their relatives or friends about ckd. or may be they goes with the kidney patient for their treatments, that time they hear docters guidence.

some people have knowledge about ckd disease and they taking action when they feel the

following symptoms : Urinating more or less, TR

EM

10. YOUR SOLUTION

9. PROBLEM ROOT CAUSE

the back story behind the need to do this job?

What is the real reason that this problem exists? What is

i.e. customers have to do it because of the change in regulations

early prediction and proper treatments can possibly stop or slow the progression of this disease to end stage. Usually, people are not aware that medical tests we take for different purposes could contain valuable information concerning kidney diseases. Consequently, attributes of various medical tests are investigated to distinguish which attributes may contain helpful information about the disease. The information says that it helps us to measure the severity of the problem and we make use of such information to build a machine learning model that predicts Chronic

Kidney Disease

The main aim of this project is to predict whether the patient have chronic kidney disease or not, in more accurate and faster way based on certain diagnostic measurements like Blood Pressure (Bp), Albumin(Al).

8. CHANNELS of BEHAVIOUR

In online they offer highest quality, personalized, specialized care that is cost effective and evidence based and they provide individualized care to maintain continuity and visit patients in hospitals and other healthcare places at times patient will need them most.

Ex :kidney diseases consultancies

8.2 OFFLINE

They follows the doctor's prescription

Ex: Control your blood pressure, Meet your blood glucose goal if you have diabetes, Work with your health care team to monitor your kidney health, Take medicines as prescribed, Work with a dietitian to develop a meal plan, Make physical activity part of your routine, Aim for a healthy weight, Get enough sleep, Stop smoking, Find healthy ways to cope with stress and depression

📥 AMALTAMA