

|                         |  |   |   |                           |
|-------------------------|--|---|---|---------------------------|
| Define CS, fit into CC  | <div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>My customer is a bank manager he trying to Recognize the digits in cheque.</div>                   | <div>6. CUSTOMER CONSTRAINS:<div>CC</div></div> <div>The bank manager recognize the digit but is not clear because of unique style of handwriting.</div>  | <div>5. AVAILABLE SOLUTIONS:<div>AS</div></div> <div>The bank manager can predict the cheque handwritten digit to complete the transaction.</div>   | Explore AS, differentiate |
|                         | <div>2. JOBS-TO-BE-DONE / PROBLEM:<div>J&amp;P</div></div> <div>The cheque hand writing is not clear but the money transaction can not completed</div> | <div>9. PROBLEMROOT CAUSE:<div>RC</div></div> <div>problem cause is hand written is not clear Hence the transaction is not complete</div>   | <div>7. BEHAVIOUR:<div>BE</div></div> <div>The customer want to money transaction But the bank manager didn't understand the handwritten and digit hence the transaction is not compete</div>   |                           |
| Identify strong TR & EM | <div>3. TRIGGERS<div>TR</div></div> <div>problem is hand written is not clear each check take more time the bank manger had irritated</div>            | <div>10. YOUR SOLUTION<div>SL</div></div> <div>Use the MINIST Dataset to recognize handwritten digits convolutional neural network model created using pytorch library to solve the problem</div> | <div>8. CHANNELS of BEHAVIOUR<div>CH</div></div> <div>The customer want to money transaction But the bank manager didn't understand the handwritten and digit it's take more time hence the transaction is not compete he had annoyed</div> |                           |
|                         | <div>4. EMOTIONS:<div>EM</div></div> <div>The cheque handwritten digit is not understand it take more time the hence bank manager annoyed</div>        |   |   |                           |