IBM ASSIGNMENT 2:

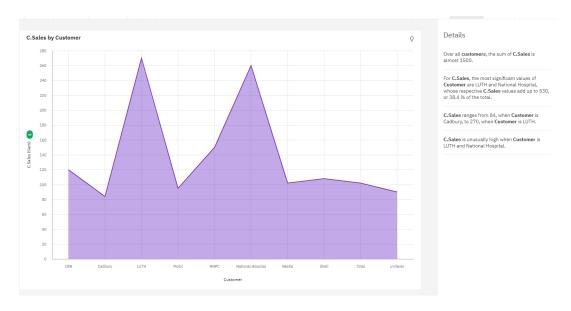
RETAIL STORE STOCK INVENTORY ANALYSIS

ROLL NO: 718019L233

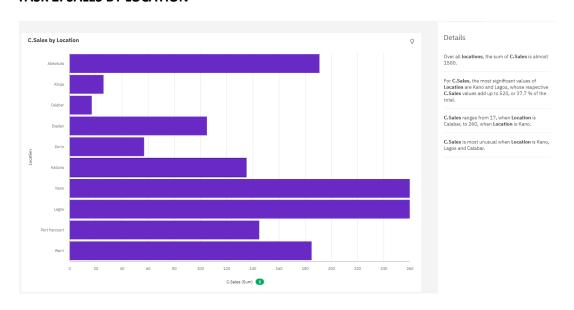
NAME: POORNIMA V

BATCH: B6-6M2E

TASK 1: SALES BY CUSTOMER



TASK 2: SALES BY LOCATION



TASK 3: SALES BY SALES REPRESENTATIVE



Details

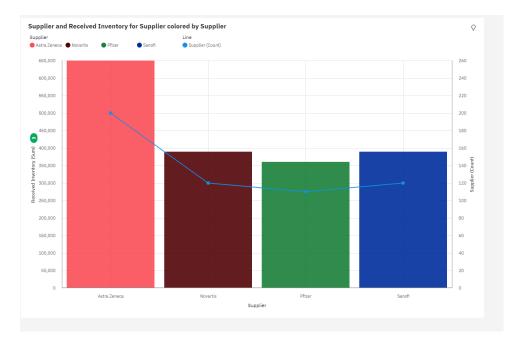
Over all values of **Sales Rep**, the sum of **Rep.Sales** is nearly three thousand.

For **Rep.Sales**, the most significant values of **Sales Rep** are A. Oni, A. Chukwu, S. Sunday, and P. Michaels, whose respective **Rep.Sales** values add up to nearly 2500, or 85 % of the total.

Rep.Sales ranges from 429, when Sales Rep is M. Sule, to 657.8, when Sales Rep is A. Oni.

Rep.Sales is unusually low when Sales Rep is M. Sule.

TASK 4: RECEIVED INVENTORY FROM SUPPLIER



Details

Over all **suppliers** and **suppliers**, the sum of **Received Inventory** is nearly 1.8 million.

For **Received Inventory**, the most significant value of **Supplier** is Astra Zeneca, whose respective **Received Inventory** values add up to 650 thousand, or 36.3 % of the total.

The summed values of **Received Inventory** range from 360 thousand to 650 thousand.

Received Inventory is unusually high when the combination of Supplier and Supplier is Astra Zeneca and Astra Zeneca.

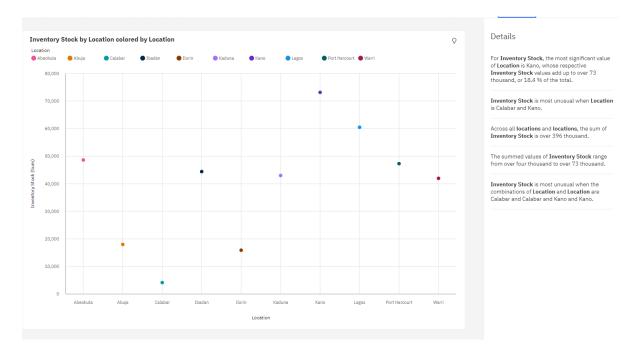
Received Inventory is unusually high when Supplier is Astra Zeneca.

The total number of results for **Supplier**, across all **suppliers**, is 550.

The most common value of **Supplier** is Astra Zeneca, occurring 200 times, which is 36.4 % of the total.

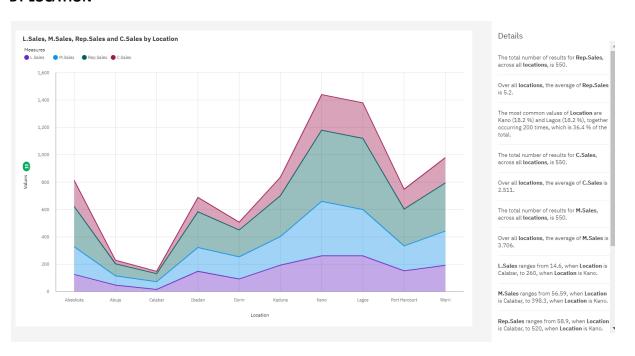
The count is unusually high when **Supplier** is Astra Zeneca.

TASK 5: INVENTORY STOCK FOR WAREHOUSE LOCATIONS

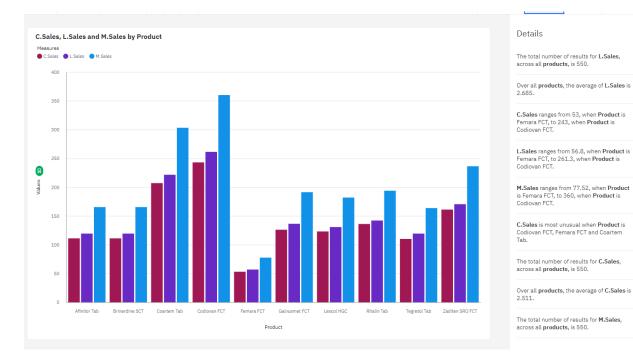


TASK 6: SALES TREND

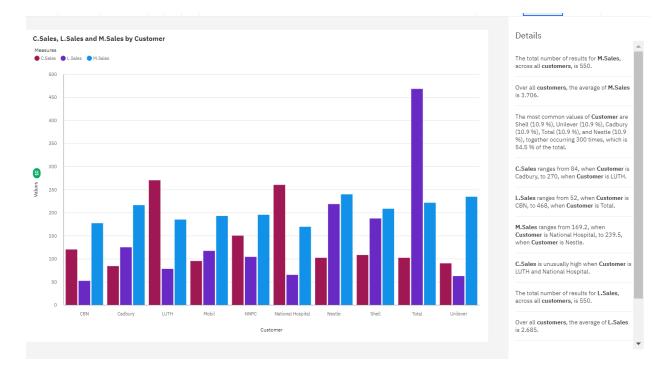
BY LOCATION



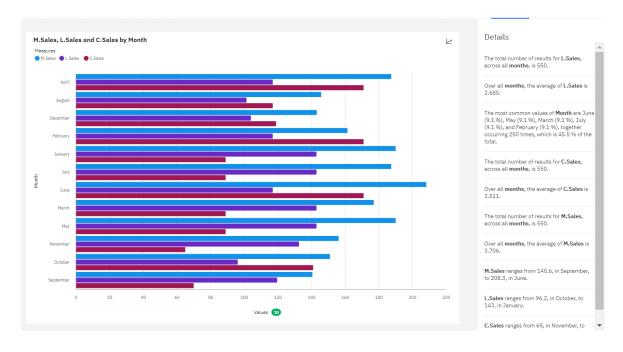
BY PRODUCT



BY CUSTOMER



TASK 7: MONTHLY SALES



TASK 8: ACTUAL AND RECEIVED INVENTORY BY MONTH



LINK:

 $https://us3.ca.analytics.ibm.com/bi/?perspective=explore\&pathRef=.my_folders\%2Fpharma_sales_exp\&subView=model00000183a710ebf9_00000004$