









<div>IoT Enabled Smart Farming Application</div>	<div><div>Entice</div><div>How does someone initially become aware of this process?</div></div>	<div><div>Enter</div><div>What do people experience as they begin the process?</div></div>	<div><div>Engage</div><div>In the core moments in the process, what happens?</div></div>	<div><div>Exit</div><div>What do people typically experience as the process finishes?</div></div>
<div><div></div><div>Steps</div><div>What does the person (or group) typically experience?</div></div>	<div><div><div>Advertisement</div><div>The product will be advertised through multiple ads channels.</div></div><div><div>Peoples Response</div><div>Letting people know that product exists through talks.</div></div><div><div>Public Gathering/ Product Expo</div><div>Taking out our product to the product expo the capture attention.</div></div></div>	<div><div><div>Registration/Ordering</div><div>User registration through mobile or web application</div><div>Placing order and order confirmation</div><div>Payment confirmation</div><div>Receive the product.</div></div></div>	<div><div><div>Begin installation</div><div>Gather user details for user interaction.</div><div>On site survey and planning.</div><div>Product Demo</div><div>User guidance/ Education</div><div>Experience the experience</div></div></div>	<div><div><div>Good Yield</div><div>Nutrient Agricultural Produce</div><div>Have better life style</div><div>Feeling Motivated And Happy</div><div>Creating Awareness among them</div></div></div>
<div><div></div><div>Interactions</div><div>What interactions do they have at each step along the way?</div><div><div>■ People: Who do they see or talk to?</div><div>■ Places: Where are they?</div><div>■ Things: What digital touchpoints or physical objects would they use?</div></div></div>	<div><div><div>Farmer - Interaction with the web application.</div><div>Farmer - Interaction with the mobile application.</div><div>Farmer - Interaction with the web device.</div></div></div>	<div><div>They feed in data like type of crops, data of sowing, soil nutrient contents.</div></div>	<div><div><div>Feed in crop data</div><div>Get pest reaminders</div><div>Estimated cultivation date</div><div>Average yield</div></div></div>	<div><div>They can experience their success</div></div>
<div><div></div><div>Goals & motivations</div><div>At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")</div></div>	<div><div><div>Avoid interrupting the process</div><div>Do not override the system</div><div>Handle the system with care</div><div>Have good knowledge on working of the system</div><div>Do not replicate the wiring without knowledge of the system</div></div></div>	<div><div>Stay focused during the entire process</div></div>	<div><div><div>Input correct data</div><div>Avoid interrupting the process</div><div>Timely product inspection</div><div>Ensuring good internet connectivity</div><div>Tampering device without advice</div><div>Do not override system algorithm</div></div></div>	<div><div><div>Good Yield</div><div>Have better life style</div><div>They can experience their success</div></div></div>
<div><div></div><div>Positive moments</div><div>What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?</div></div>	<div><div><div>Motivated</div><div>Happy/Settled</div><div>Have good yield</div><div>Peaceful mind</div></div></div>	<div><div><div>From state of frustration and disappointment</div><div>Feeling happy and motivated.</div></div></div>	<div><div><div>Stage 1 : Not having good yield</div><div>Stage 2 : Coming to know about the product</div><div>Stage 3 : Product inquiry and installation.</div><div>Stage 4 : Data Feeding.</div><div>Stage 4 : Wait for the time</div><div>Stage 5 : Have good and better yield.</div></div></div>	<div><div><div>Having a feeling of achieving greater things.</div><div>Contributing good to the profession</div></div></div>