

	1. CUSTOMER SEGMENT(S) 1.Warehouses 2.Retail Store 3.Boutique 4.Food Industry CS	6. CUSTOMER CONSTRAINTS 1.Data inaccuracy 2.Inadequate Access 3.Poor Inventory investment 4.knowledge about the system 5.Loss of Data 6.Network 7.Data Security CC	5. AVAILABLE SOLUTIONS Which solutions are available to the customers when they face the problem The sudden changes in demand which is directly proportional to the price surge can be identified previously and stocked accordingly. He/she tried to predict the surges and drops according to what they only experienced AS	
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE / PROBLEMS 1.Managing Storage 2.Optimize Investment 3.Predict Sales target 4.Manage Sudden Surge in prices J&P	9. PROBLEM ROOT CAUSE The inventory problem is the general problem of what quantities of goods to stock in anticipation of future demand. Loss is caused by in- ability to supply demand (e.g., a store loses sales, soldiers in battle run out of ammunition) or by stocking goods for which there is l1o demand.Also calculating the or management of inventory manually which will contain lot of errors. RC	7. BEHAVIOUR They try the interface for overcoming of the problem but then if they find it complicated or not efficient enough, they stop using it. Indirectly related will be them attending workshops where an effective inventory management technique will be shared information about. BE	Focus on J&P, tap into BE, understand RC

	3. TRIGGERS Seeing the immense wastage of fruits due to less sales Reading about innovative ideas on better management on the internet. TR	10. YOUR SOLUTION The purpose of retail store stock inventory analytics is to analyze historical sales data of a retailer.To create meaningful dashboards and visualize stock inventory, we use Python libraries like pandas and IBM Cognos analytics to understand the dataset, identify patterns, relationships, and connections.Providing detailed product listings, easy categorization, inventory reports that satisfy customer needs and meet variation in product demand is the goal of the dynamic dashboard. SL	8.CHANNELS of BEHAVIOUR 8.1 ONLINE spread awareness by advertising with financial influencers 8.2 OFFLINE A person who belongs to the work he should have or create some social contacts in his/her surrounding that's will create a certain trust worthy things in his business CH	
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	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>Calm, Happy,Satisfied.</div>			
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