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RC

Define CS, fit into CC Focus on J&P, tap into E

1. CUSTOMER SEGMENT(S)

In our project the customer segments are Owners of used cars, Buyers of used cars.

6. CUSTOMER CONSTRAINTS

The credibility of the documents provided by the seller, Apart from this , other factors also which influence the resale value of the car.

5. AVAILABLE SOLUTIONS

To check the original documents of firsthand owner of the car.

How many times the car had serviced

How many times the car had serviced in the company showroom.

2. JOBS-TO-BE-DONE / PROBLEMS

This project shows the car efficiency for the buyers/A buyer can be prevented from fraudulent practices and a person who wishes to sell their car can know the full value of their vehicle.

9. PROBLEM ROOT CAUSE

The sellers could forge the documents, and do malicious attempts to lie about the original market value of the car and cheat the buyer. The buyer will come to know that he/she has been cheated only after sometime duration from the purchase.

7. BEHAVIOUR

i.e. directly related: find the right solar panel installer, calculate

Directly Related: Find user friendly resale value prediction application or websites.

SL

Indirectly Related: Permission to access project database.

3. TRIGGERS

Accurate resale value of the cars based on minimal features.

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10. YOUR SOLUTION

The solution is by creating a prediction model which accepts input from the user over the various specifications and concerns of the buyer and provides the most accurate

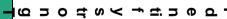
8. CHANNELS of BEHAVIOUR

ONLINE: Inputs the car details and extract the details for prediction.

СН

OFFLINE: Stores the predicted data in the internal state

BE





4. EMOTIONS: BEFORE / AFTER	resale value prediction to the user.	
Before: Fear of being scammed with a car which perfectly suits for trash.		
After: Able to know the full worth of the car.		