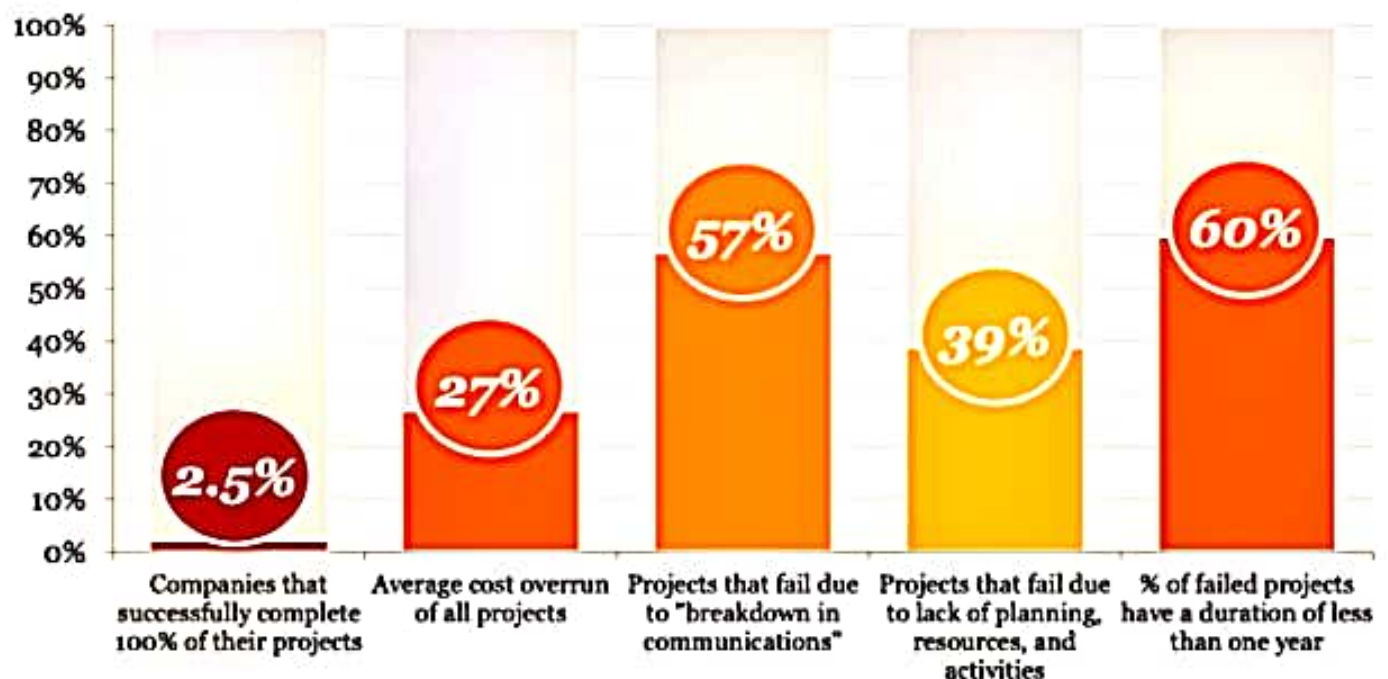
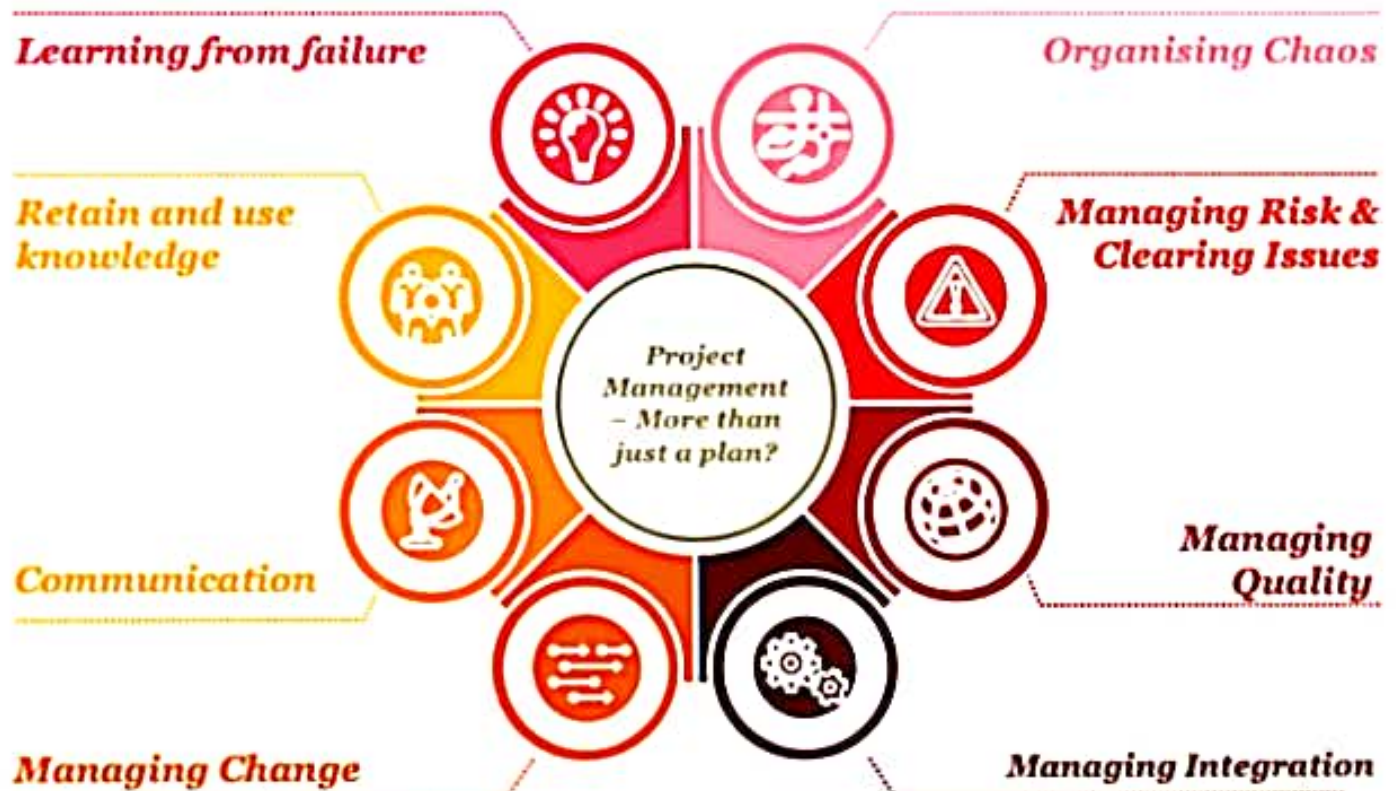


No matter which type of project we launch, let's say based on AI, Machine learning or simply launching a new e-commerce platform, everyone has always the same goal that slowly turns out into question: how to deliver 100% sprint? Let's take a look at it in numbers: according to PwN studies, of over **10,640 projects**, only **2.5% of companies** complete their projects **100% successfully**.

Are those figures true?



PWC presentation - Project Management: Improving performance, reducing risks.



PWC presentation - Project Management: Improving performance, reducing risks.

The project discovery phase is not just a formality

The project discovery phase is a base for every project manager. Traditionally, PMs split up the project into 5 stages: initiation, planning, execution, control, and closure. By sticking to each step, you automatically increase the chances of success of your project. The underrating of its value leads to missed deadlines, budget overspending, and as a result, nervous clients.

Discovery Phase deliverables:

Solution **vision** document

Architecture design

UX wireframe design

Risk assessment and mitigation plan

Software Requirements **Specification***

* It may be formatted either as user stories with acceptance criteria or a set of detailed use cases

Release plan and detailed cost **estimate**

Prototype



Planning, planning, planning....

What does it mean to have a “plan” in the context of project management? I would say it’s a list of clearly defined actions allocated to each team member according to their competencies and experience, involving the risks and complexities at each stage.

Measure the strengths of intentions

The velocity of your team is a core point, which you will involve before planning tasks. Don’t forget to estimate how much work can be done by your team according to its size, experience, tasks and based on this, how fast the work can be delivered. In fact, promising a lot, but delivering nothing is not what we want to gain. As our Project Manager says: “It is always better to prove 100% of the planned (smaller scope) than 30% of the planned (larger scope)”.

Divide the work and prioritize

One of our advice is to divide the work into a team. Let's say 50% of the time programmers work on new features, 30% you will spend on fixes and 20% of your time goes for meetings and discussions. This approach will help you to better understand project goals, prioritize tasks and spend time on things that are more crucial for you or your client.

If you define tickets, make it clear

When it is well defined, we do not waste time considering or amending, but we act immediately. It's very often when important things are left for later, but as soon as the time comes for a particular task to be done, you are faced with unclear points. The

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When it is well defined, we do not waste time considering or amending, but we act immediately. It's very often when important things are left for later but as soon as the time comes for a particular task to be done, you are faced with unclear points. The last piece of advice is not to take tasks without clearly defined acceptance criteria.



RETAIN THE RIGHT TALENT

The success of the managed project primarily depends on the people who execute them and the people in the team. [According to the “Pulse of the profession research”](#), companies considered as “champions” are prioritizing the development of [technical skills](#) (76% champions vs. 19% under-performers), leadership skills (76% champions vs. 16% under-performers), and strategy and business management skills (65% of champions vs. 14% of underperformers)-in all key areas. [Retaining the right talents](#) on the specific project allows you to raise its performance and deliver 100% sprint on time within the budget.

For the record, you can check out our latest guide on [how to vetting software developers](#).

We work with Agile and what is your methodology?

Choose the methodology that appeals to your company and team. The correct use of the best methods is important in terms of achieving desired results. In Idego Group we use the most widely used methodology – Agile. In fact, PMI reported that: “71% of organizations now report that they use agile methods to carry out projects, sometimes even more frequently than before.” The survey also discussed “Champions are keener to use agile methods in their projects-champions have a 55% adoption rate versus underperforming 24%.”