

## Ideation Phase

### Define the Problem Statements

Date	19 September 2022
Team ID	PNT2022TMID48352
Project Name	Estimation of crop yield
Maximum Marks	2 Marks

#### Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

<b>I am</b>	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
<b>I'm trying to</b>	List their outcome or "job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
<b>but</b>	Describe what problems or barriers stand in the way - what bothers them most?	Describe the problems or barriers that get in the way here
<b>because</b>	Enter the "root cause" of why the problem or barrier exists - what needs to be solved?	Describe the reason the problems or barriers exist
<b>which makes me feel</b>	Describe the emotions from the customer's point of view - how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

Reference: [https://miro.com/app/board/uXjVPRA6txU=?share\\_link\\_id=478458495088](https://miro.com/app/board/uXjVPRA6txU=?share_link_id=478458495088)

#### Example:

<b>I am</b> Farmer	<b>I'm trying to</b> to know about soil fertility	<b>but</b> don't know how to find	<b>Because</b> to gain high production yield	<b>which makes me feel</b> Hopeless
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<b>Problem Statement (PS)</b>	<b>I am (Customer)</b>	<b>I'm trying to</b>	<b>But</b>	<b>Because</b>	<b>Which makes me feel</b>
PS-1	Industrial expert	Know climatic condition	Cannot predict	For marketability&profitabilty	Frustrated
PS-2	Land Owner	Resist crops from pests and diseases	Affected from pest	To avoid farm from pest attack and disease	worried