## Says

What have we heard them say?
What can we magine them saying?

## **Thinks**

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

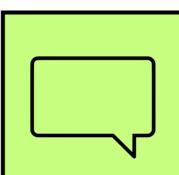
Develop expense tracker app

Add
expenses
regularly in
app

I want to track my expenses in one app

I want to manage expenses easily

Continuous monitoring



I need a financial management assist



Using expense tracker is an effective way



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Gather data and provide data list

Easy to track expenses

It will reduces time and effort

Compare with previous month

Provide analysis report and graph

## Hear

What behavior have we observed? What can we imagine them doing?

View

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?