

Define CS, fit into C	<div>1. CUSTOMER SEGMENT(S)<div>Who is your customer? Human Beings.</div><div>CS</div></div>	<div>6. CUSTOMER CONSTRAINTS<div>What constraints prevent your customers from taking action or limit their choices of solutions? To detect the person having the such disease by image.</div><div>CC</div></div>	<div>5. AVAILABLE SOLUTIONS<div>Which solutions are available to the customers when they face the problem? The color and coarseness of skin are visually different.</div><div>AS</div></div>	Explore AS, differ
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>Which jobs-to-be-done (or problems) do you address for your customers? Now a days people are suffering from skin disease.</div><div></div></div>	<div>9. PROBLEM ROOT CAUSE<div>What is the real reason that this problem exists? What is story behind the need to do this job? Early detection of skin cancer, psoriasis.</div><div>RC</div></div>	<div>7. BEHAVIOUR<div>What does your customer do to address the problem and get the job done? Its fully depends on artificial intelligence based recommendation system.</div><div>BE</div></div>	
Focus on J&P, tap into BE, understand RC		Focus on J&P, tap into BE, understand RC		

	<div>3. TRIGGERS<div>What triggers customers to act? They trying to overcome the problem we are building a model which is used for the prevention and early detection of skin, cancer, psoriasis.</div><div>TR</div></div>	<div>10. YOUR SOLUTION<div>Here we find out the person can capture the image of skin and the image will be sent the trained model. The model analyses the images and detect whether the person is having skin disease or not.</div><div>SL</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>8.1 ONLINE What kind of actions do customers take online? Using Artificial Intelligence tool. 8.2 OFFLINE What kind of actions do customers take offline? Extract offline channels from and use them for customer development.</div><div>CH</div></div>	

	<div data-bbox="152 63 454 89">4. EMOTIONS: BEFORE / AFTER</div> <div data-bbox="721 59 761 89">EM</div> <div data-bbox="152 97 730 138"><p>How do customers feel when they face a problem or a job and afterwards?</p><p>Skin disease diagnosis depends on the different characteristic like color, shape, texture.</p></div>			
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