## Ideation Phase Define the Problem Statements

Date	8 September 2022		
Team ID	PNT2022TMID31301		
Project Name	Project - IoT Based Safety Gadget for Child		
	Safety Monitoring & Notification		
Maximum Marks	2 Marks		

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist
which makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

Reference: https://miro.com/templates/customer-problem-statement/

## **Example:**



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	Parent	Keep my	I cannot	I'm working	sad,worried,anxious
		child safe	accompany		

			my child everywhere		
PS-2	Teacher	Protect my students	I can't keep track of everyone	The count of students is large	restless
PS-3	Child	Stay safe	I'm not aware about my environment and it's dangers	I don't have an adult to guide me	unsafe