

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>Industry members as well as others</div></div>	<div>6. CUSTOMER CONSTRAINTS<div>The customer activated the alarm to improve the fire-stopping procedure. Devices and a proper network connection are needed.</div></div>	<div>5. AVAILABLE SOLUTIONS<div>When many products were being reported, the customer used to call the fire service team by dialling emergency number 101 to put out fires. With the aid of our invention, the industry can detect a fire before it even starts and stop it there.</div></div>
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>We are applying artificial intelligence and internet of things (IOT) based ideas to quickly stop the spread of fire by automatically identifying the fire at the ignition stage.</div></div>	<div>9. PROBLEM ROOT CAUSE<div>The industry suffers severe losses as a result of the fire. Typically, the fire service team is contacted to put out a fire when it breaks out in a certain industry. Now, however, we can put out the fire without the assistance of the fire department.</div></div>	<div>7. BEHAVIOUR<div>When a message from sensors-controlled intelligence is sent to a client's mobile device, the customer can immediately provide access to stop the spread of the fire overall.</div></div>
Focus on J&P, tap into BE, understand RC	<div>3.TRIGGERS<div>We can enquire about their experience with our product from our customers. We can adamantly argue that they require our product.</div></div>	<div>10.YOUR SOLUTION<div>In order to stop the spread of the fire at the ignition stage itself, we can simply retrieve the message from the IOT devices combined with sensors. Handling it is considerably safer and simpler.</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>Online Notifications send can be accessed.</div><div>Offline With the aid of intelligence, the sensors can halt the spread of the fire right away.</div></div>
	<div>4. EMOTIONS: BEFORE / AFTER<div><b>Before:</b> The customer was unable to discover a suitable solution to the fire spread issue. <b>After:</b> With the aid of our product, the customer can now improve the issue with ease.</div></div>		