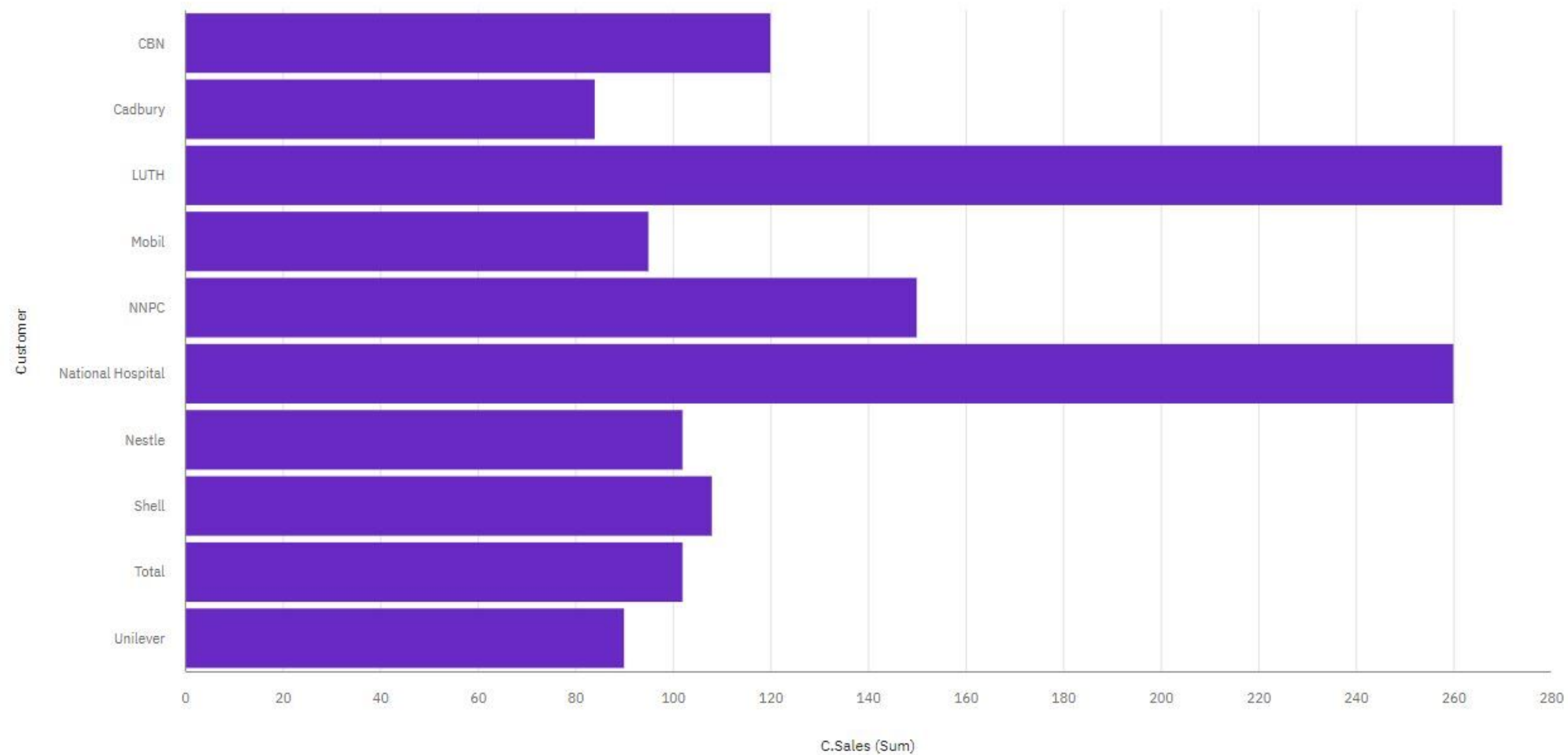


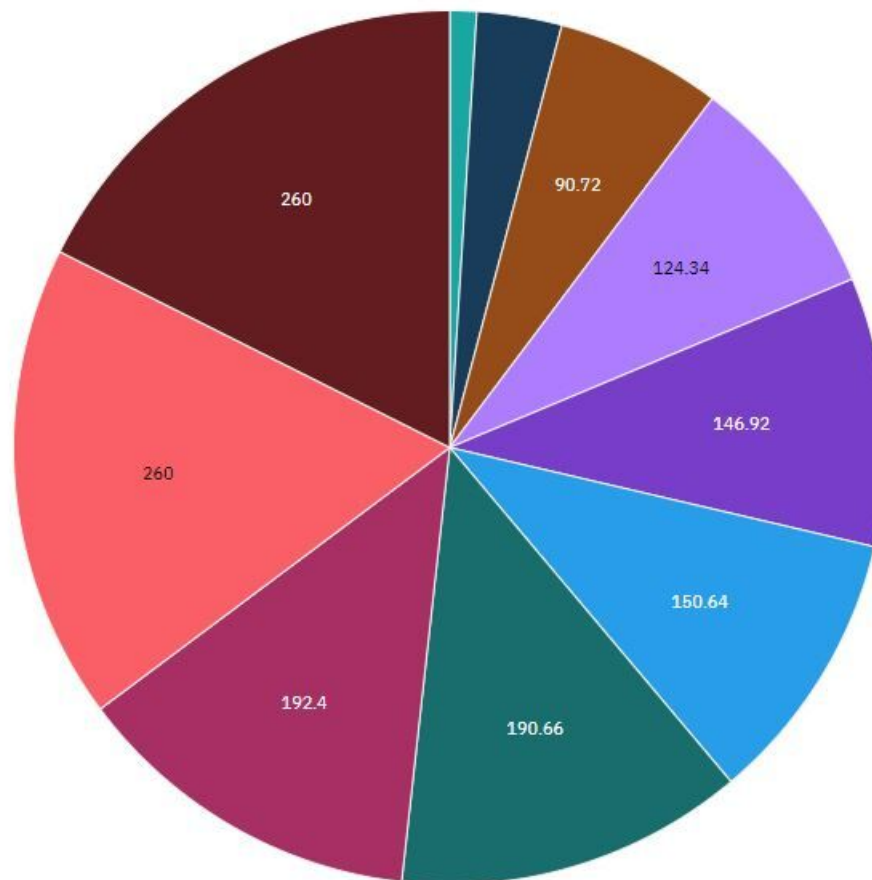
Sales by Customer



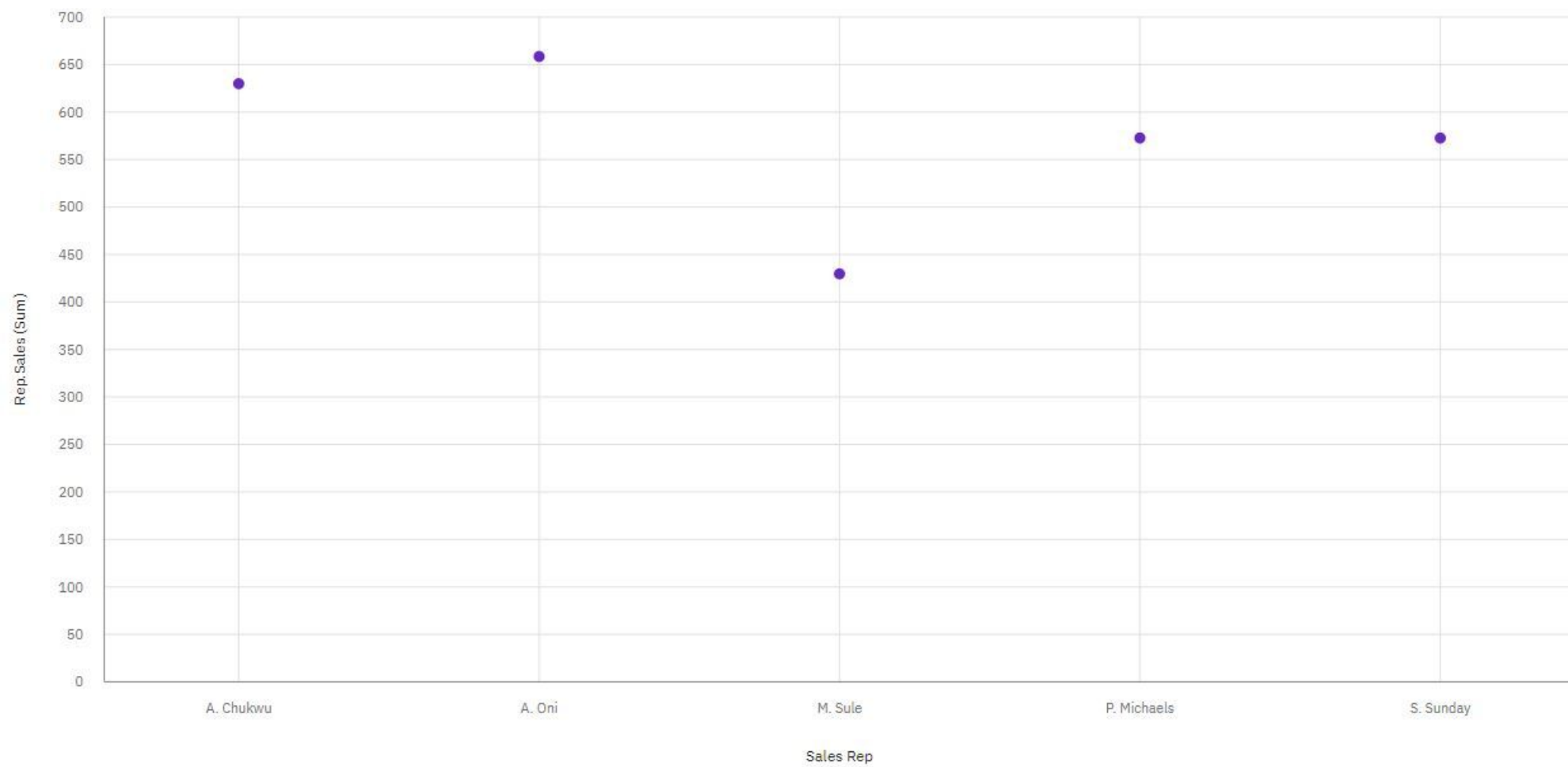
Sales by Location

Location

Calabar Abuja Ilorin Abeokuta Ibadan Port Harcourt Warri Kaduna Lagos Kano



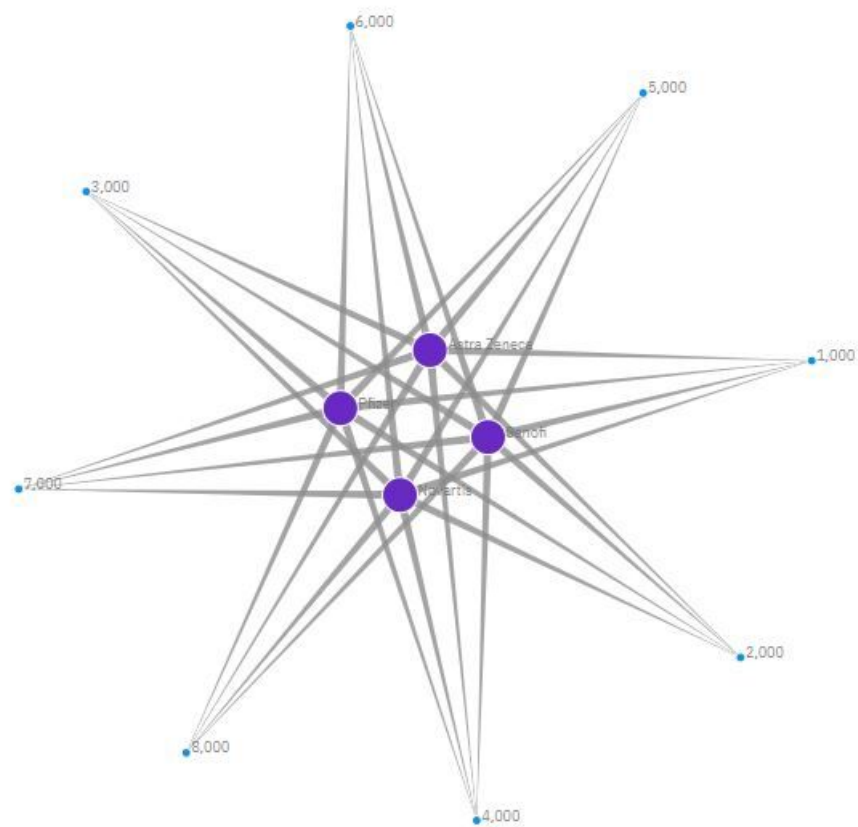
Sales by Sales Rep



Received Inventory from Supplier

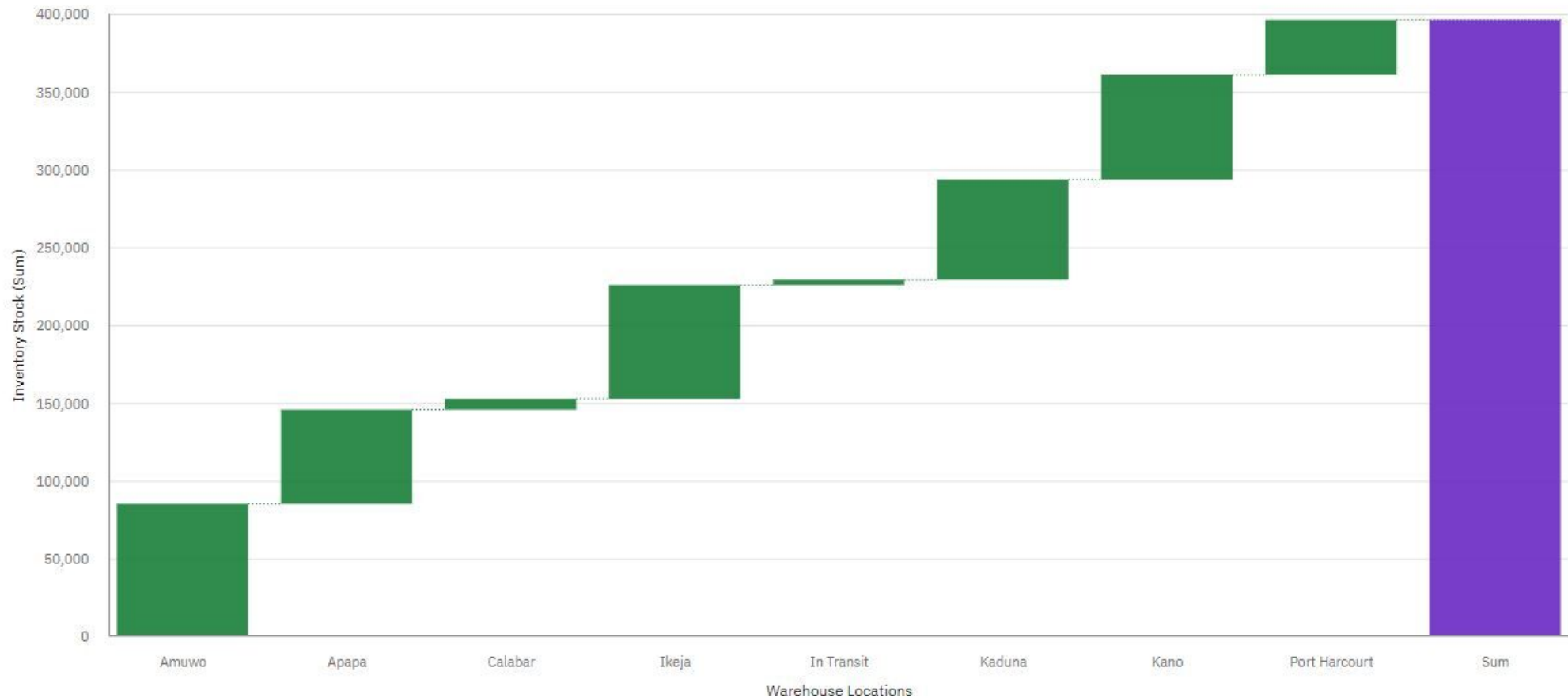
From To

● Supplier ● Received Inventory



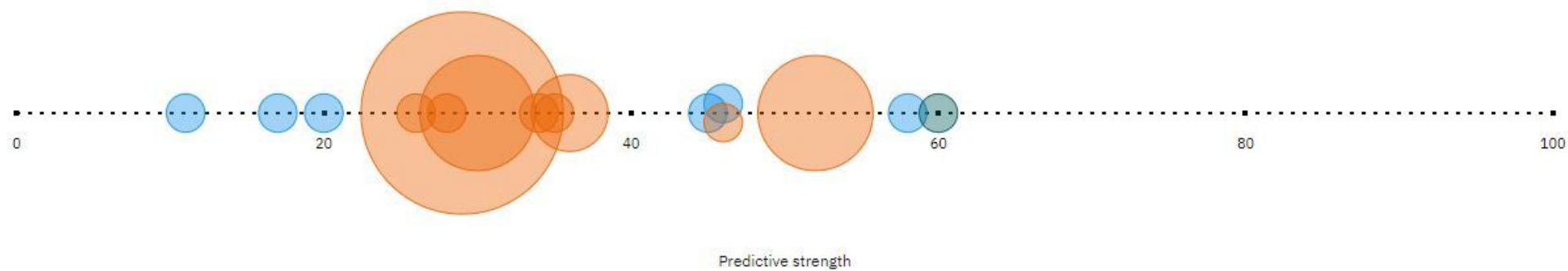
Inventory Stock for Warehouse Locations

Column values
● Increase ● Decrease ● Sum



Sales trend

1 Driver 2 Drivers Combination



Monthly Sales

Tree sunburst

Tree diagram

Rules

M.Sales



Nodes

All



Monthly Sales

Tree sunburst

Tree diagram

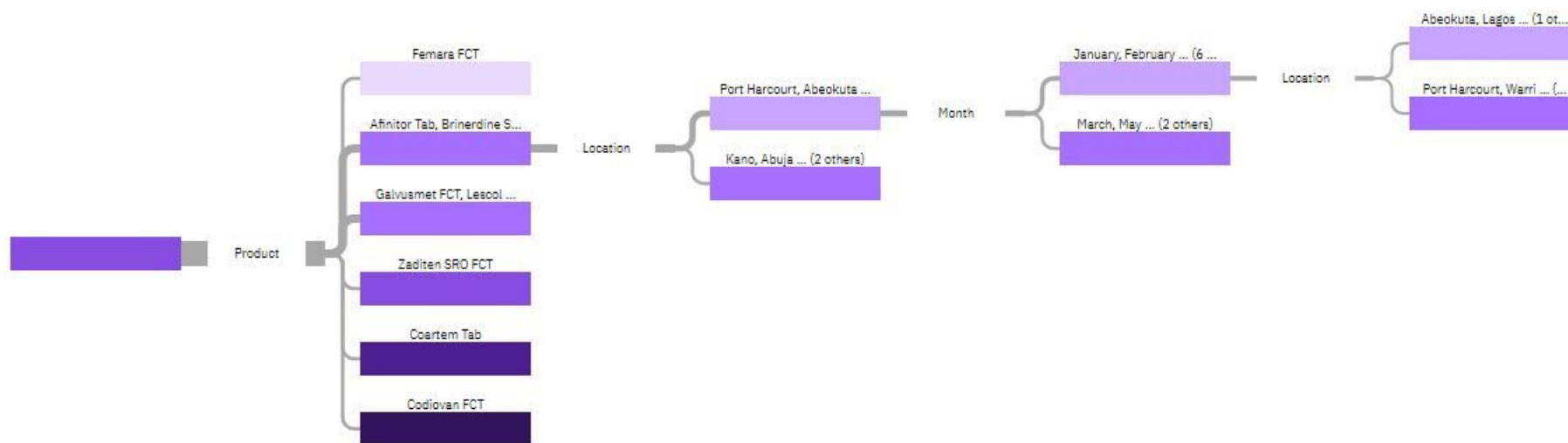
Rules

M.Sales



Nodes

All



Monthly Sales

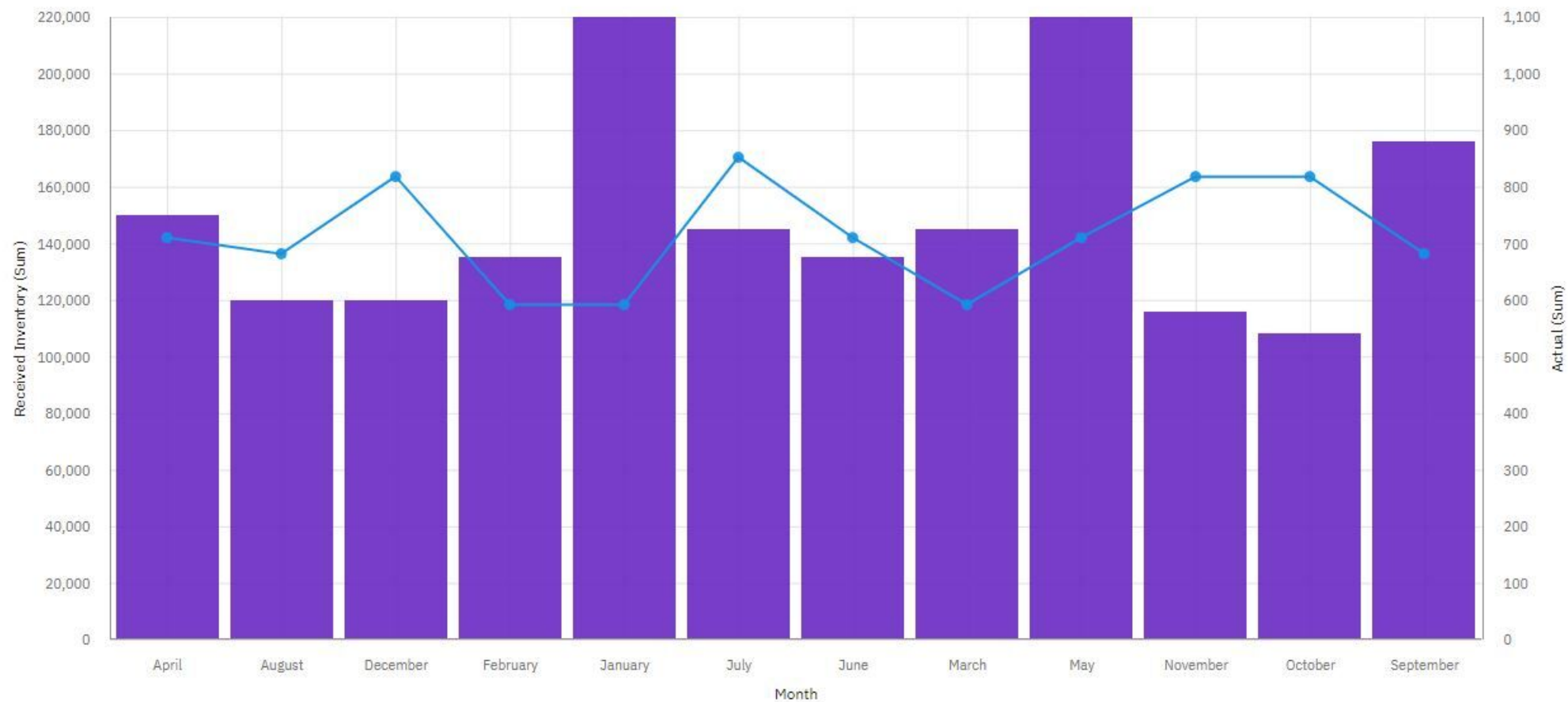
Tree sunburst Tree diagram Rules

Predicted value	↓	Rules	Records
6.55		Product = Codiovan FCT	55 (10%)
5.51		Product = Coartem Tab	55 (10%)
4.30		Product = Zaditen SRO FCT	55 (10%)
3.44		Product = Galvusmet FCT, Lescol HGC, Ritalin Tab	165 (30%)
3.38		Product = Afinitor Tab, Brinerdine SCT, Tegretol Tab Location = Kano, Abuja, Calabar, Ilorin	46 (8%)
3.22		Product = Afinitor Tab, Brinerdine SCT, Tegretol Tab Location = Port Harcourt, Abeokuta, Warri, Lagos, Kaduna, Ibadan Month = March, May, June, April	44 (8%)
2.98		Product = Afinitor Tab, Brinerdine SCT, Tegretol Tab Location = Port Harcourt, Abeokuta, Warri, Lagos, Kaduna, Ibadan Month = January, February, July, September, August, November, October, December Location = Port Harcourt, Warri, Kaduna	36 (7%)
2.31		Product = Afinitor Tab, Brinerdine SCT, Tegretol Tab Location = Port Harcourt, Abeokuta, Warri, Lagos, Kaduna, Ibadan Month = January, February, July, September, August, November, October, December Location = Abeokuta, Lagos, Ibadan	39 (7%)

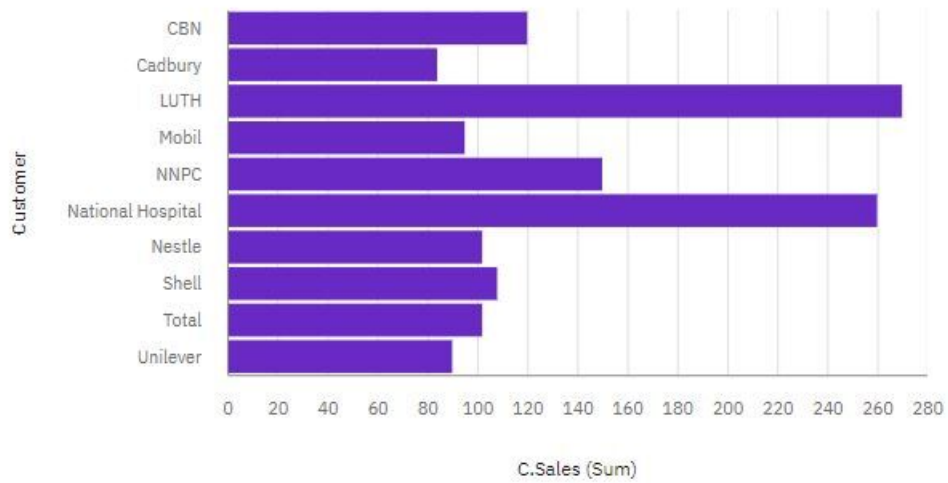
Actual and Received Inventory by Month

Column
● Received Inventory (Sum)

Line
● Actual (Sum)



Sales by Customer



Sales by Location

- Location
- Calabar

Abuja

Ilorin

Abeokuta

Ibadan

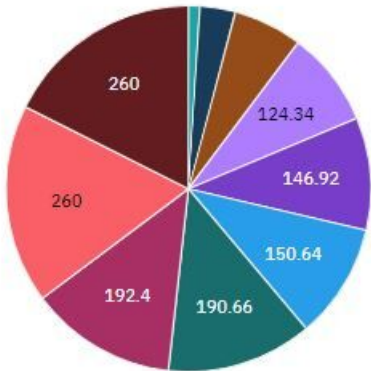
Port Harcourt

Warri

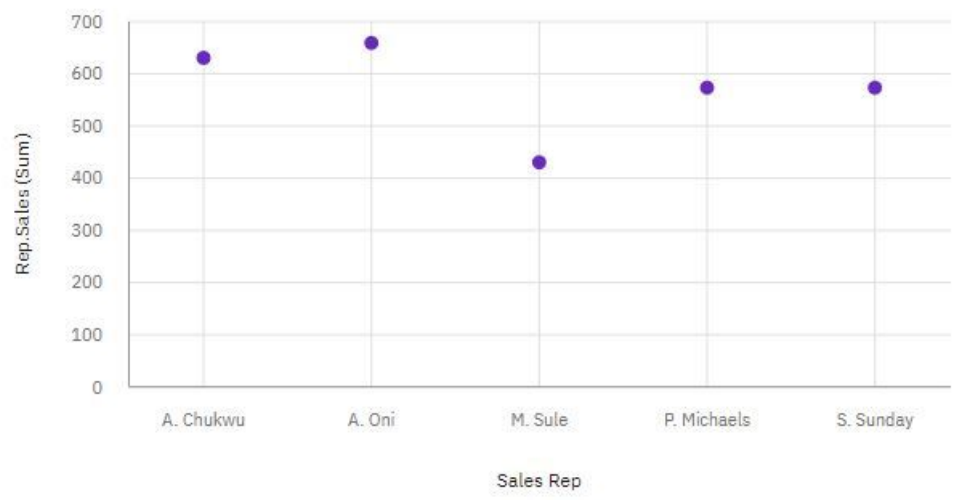
Kaduna

Lagos

Kano

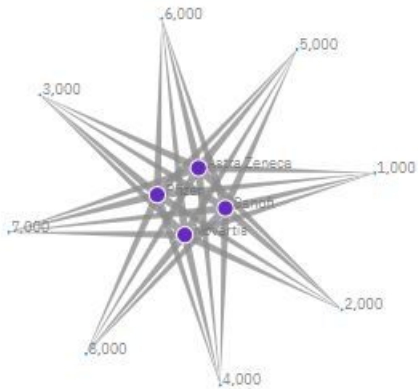


Sales by Sales Rep



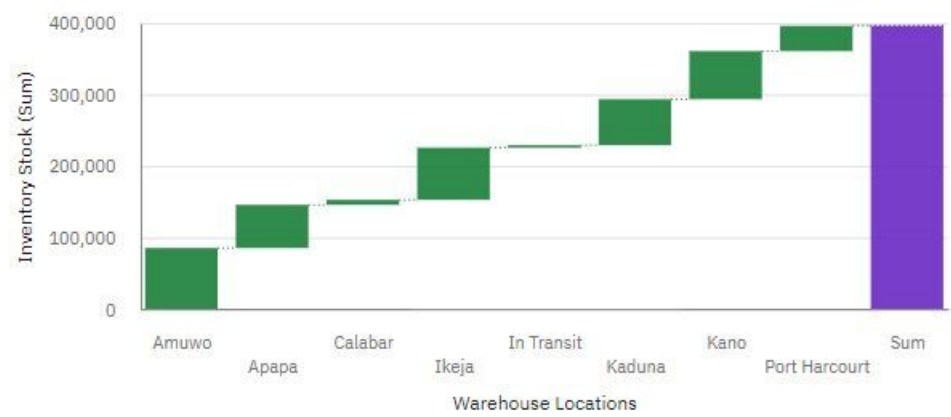
Received Inventory from Supplier

From To
● Supplier ● Received Inventory



Inventory Stock for Warehouse Locations

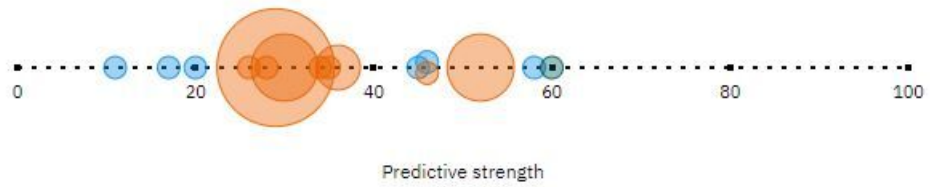
Column values
● Increase ● Decrease ● Sum

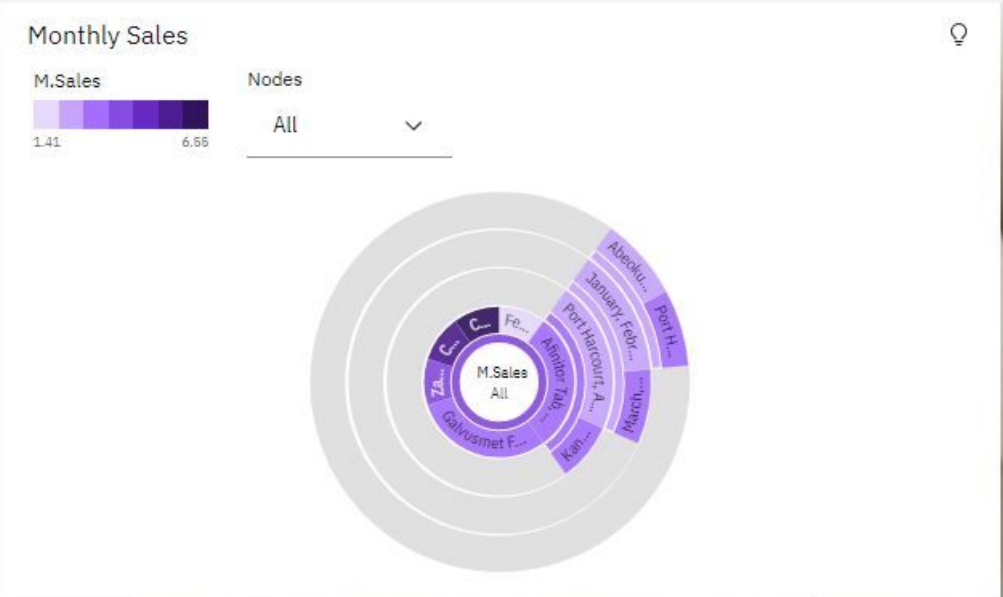


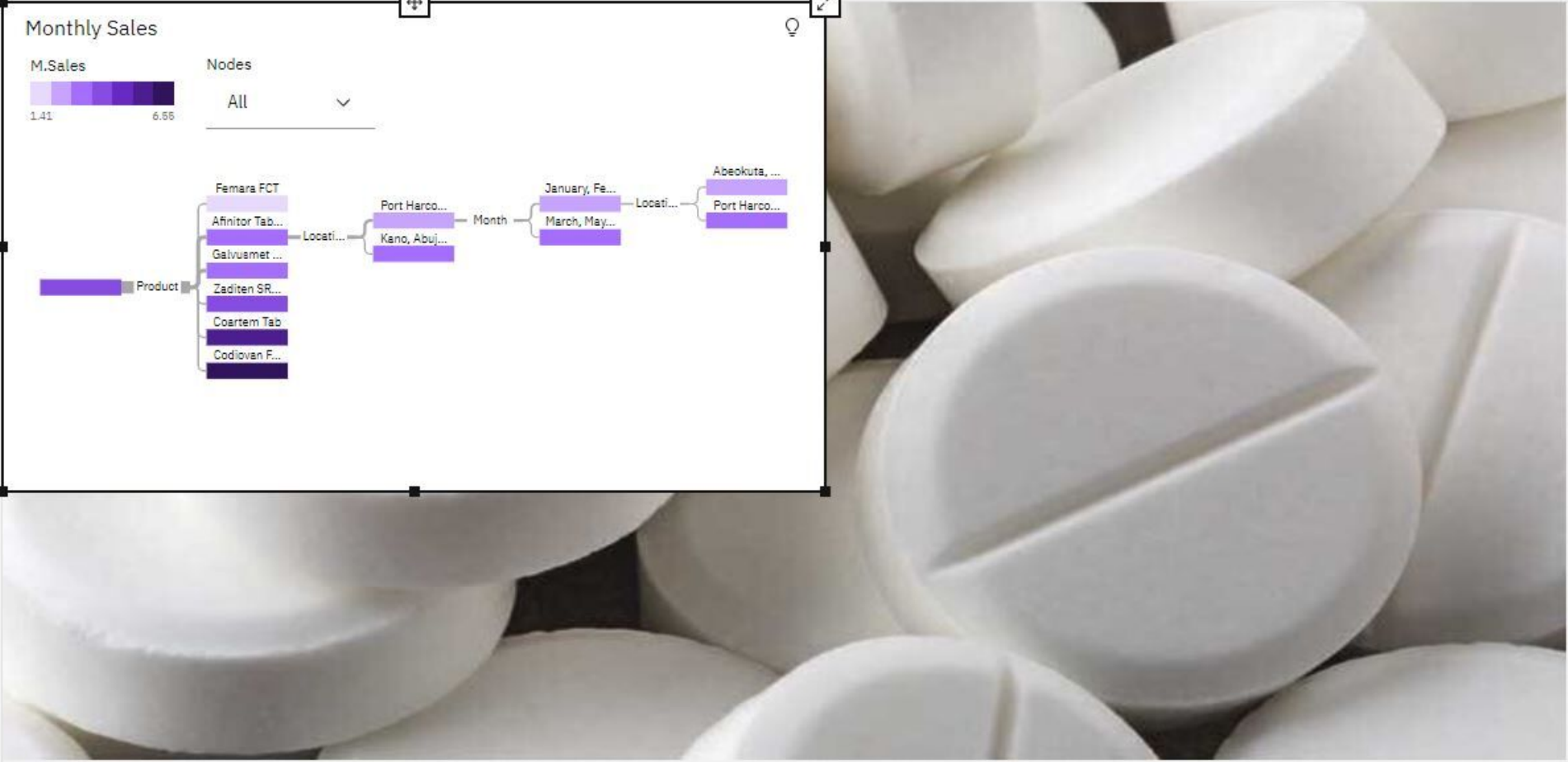
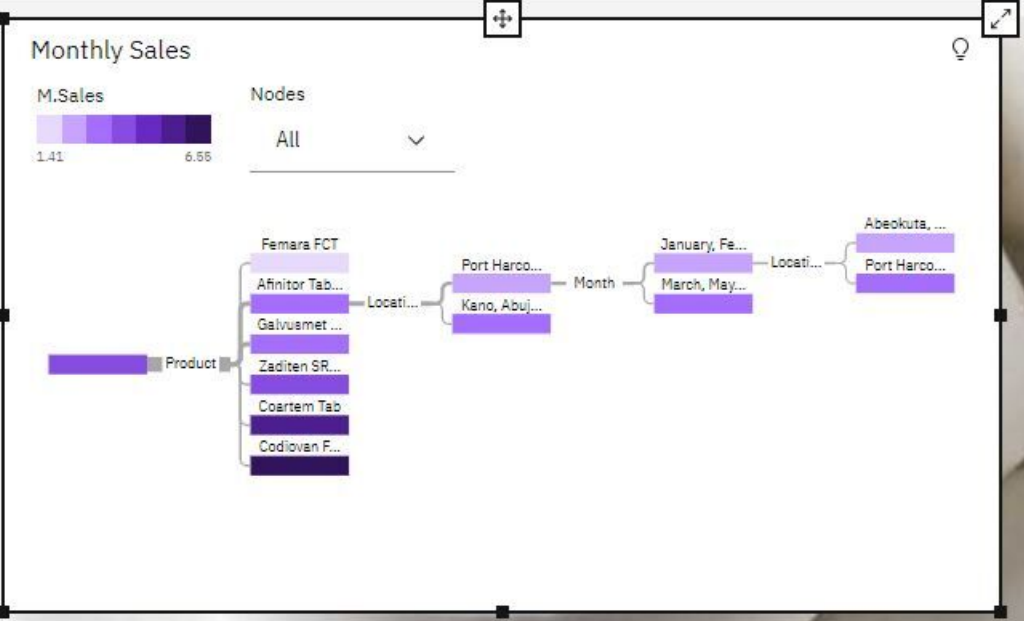
Sales trend



● 1 Driver ● 2 Drivers ● Combination







Monthly Sales

Predicted value	↓	Rules	Records
6.55		Product = Codiovan FCT	55 (10%)
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3.44		Product = Galvusmet FCT, Lescol HGC, Ritalin Tab	165 (30%)
3.38		Product = Afinitor Tab, Brinerdine SCT, Tegretol Tab Location = Kano, Abuja, Calabar, Ilorin	46 (8%)



Actual and Received Inventory by Month

Column
 Received Inventory (Sum)

Line
 Actual (Sum)

