

Solution fit

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Farmers are the main coustomers here, who does not know the modern agriculture and who does not gain profits in agriculture</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>While working in the field, they can only able to work with the technology called IOT.</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>we have to give some lectures to the people and then we have to set the working model in the crop field to show to the people</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div></div> <div>Only IoT knowledgeable people only do this modern agriculture and which the persons to teach these things to the farmers.</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>Due to the unknowledgeable of people, they are not aware about the IoT</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>Finding the problems occur in the field which means water level, moisture level etc,'</div>	
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div></div> <div>We triggered some people to took initiate to initilize these IoT sensors and equipments in fields to advertise the peoples</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>To develop an application and link it to the monitor if any problems occur in the field means it will give the alert messege through the application to the phone</div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div></div> <div>8.1 ONLINE We can update our application and use it in a very efficient way.</div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>The formers are literally not having an idea about modern agriculture before not knowing the IoT technology, after that we produce better production in crops that peoples feels happy.</div>		<div>8.2 OFFLINE In offline mode, we use this application, which means it will send the alert messages to the phone number also, so we can use it both offline and online.</div>	

