

THINKS

- 1 - Is it trust worthy?
- 2 - Will it be Cost efficient?
- 3 - Will our product reach the destination without damage?
- 4 - Whether it will take more time for response?
- 5 - Modes of notification .
- 6 - Biased ?

SAYS

- 1 - *I want something reliable.*
- 2 - *Need quick service .*
- 3 - *Must be World Wide service.*
- 4 - *Services in Remote Places.*
- 5 - *Multilingual customer service .*
- 6 - *Must be Safe and Secure.*



FEELS

- 1 - Frustrated -
the checkout process has too many steps.
- 2 - Anxious -
the confirmation is taking too long to appear.
- 3 - Amazed of Interface
- 4 - Better when compared to manual work.

DOES

- 1 - Checks for customer reviews.
- 2 - Try by ourselves.
- 3 - Compare with other services.
- 4 - Spends money more .
- 5 - Regrets / satisfied with service .