Explore

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differentia

# fit into റ

# 1. CUSTOMER SEGMENT'(S)

Who is youi customei?

- Expeits, such as piofessional athletes andsemipíos.
- 1 he aveiage health-conscious enthusiasts
- Beginneis of people who want to live healthieibut need encouiagement.

#### 6. CUSIOMER



What constraints pievent your customers from taking action of limittheir choices of solutions?.

Customeí have to be moíe patient and conscious in theií eatinghabits

#### 5. AVAILABLE SOLUPIONS

In tíaditional method useís have to physically go out foi fitness like gym and they need to spend money for their dietary plan. However, the AIpoweied nutiition analysei foi fitness enthusiastsapplication will help the end useís by píoviding a píopeí dieteíy assessment which píedict the nutiition content piesent in each food and also the app will be usei ffiendly and ease to use

# 2. JOBS-l'O-BE-DONE / PROBLEMS

Which jobs-to-be-done (oí píoblems) do you addiess foi youí customeís? Pheíe could be moíe than one; exploíe diffeient sides.

- 1°he end useís must be awaíe of theií íegulaí intake food.
- In oídeí to maintain a healthy diet, one should know the nutiition content piesent in the food
- Buín the excessive calofies, if not which maylead to obese

## 9. PROBLEM ROO1° CAUSE

What is the feal feason that this píoblem exists? What is the back story behind theneed to do this job.

Customeís have to maintain a píopeí healthy diet whichmay leads to fíee fíom vaíious many non communicable disease and many moíe health issues will be avoidable.

### 7. BEHAVIOUR

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What does your customer do to address the problem andget the job done?

By using ouf fitness app daily one can easily know the nutfitioncontent piesent in all kind of food which will be helpful foi maintaining a healthy diet.

## 3. 1°RIGGERS



What triggers custOmers to act? i.e. seeing their neighbOur installing sOlar panels, reading about a more efficient solution in the news.

By Seeing theií neighbouí using fitness app to maintain a píopeí healthy diet instead of spending money to go foí gym

# 10. YOUR SOLU PION

1>

If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.

1 he cuffent solution is to build a Al-powefed nutfition analyzef model using machine leaíning foí fitness and dietaíy plan which will píedict the accuíateíesults

# 8. CHANNELS of BEHAVIOUR



What kind of actions do customeís take online? 1 hey can use the fitness app and fate the ovefall experience daily

#### OÏÏLINE

What kind Of actions dO custOmers take offline? Intake of healthy food.









4. EMOLIONS: BETORE / ATLIER How do custome is feel when they face a problem of a job and afterwards?	
Before: high blood pressure, depression, highly insecure, body shaming by Others(Obese) After: become more healthy, fit and confidence	