1. CUSTOMER SEGMENT(S)

CS

6. CUSTOMER CONSTRAINTS

CC

5. AVAILABLE SOLUTIONS

AS

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

Extract online & offline CH of BE

The most at risk of over-spending or inadvertently wasting money simply because they're not tracking what they're spending.

The budget constraint is the boundary of the opportunity set—all possible combinations of consumption that someone can afford given the prices of goods and the individual's income.

Shop where discounts are provided: usage of google pay since via physical payment the vendor may give any product instead of giving change; Buy the groceries in a small store where the

products will be cheap and fresh, whereas in high end supermarkets the same quantity of products is very high rated.

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

9. PROBLEM ROOT CAUSE

RC

7. BEHAVIOUR

BE

It collect and classify your purchases so that you can identify areas that might be trimmed.

Managing expenses manually can be a tedious process. When data is collected, it remains stagnant until there's human intervention. Error-prone and clunky expense report forms, slow reimbursements

to 150 and it can be adjusted upto 350

trying ways to reduce usage of money

By knowing where your money goes, you can effectively sort out your financial priorities based on your budge

3. TRIGGERS



TR

10. YOUR SOLUTION Set the default limit of usage of money

SL

8. CHANNELS of BEHAVIOUR

CH

It can be any situation, emotion, place, or person that tempts you to spend money.

ONLINE

Use of google pay should have a limit of how much we used

4. EMOTIONS: BEFORE / AFTER



Before using this because of this problem the money that I had kept was drained in a drastic way. After using this, my money usage is reduced and I saved money.

OFFLINE

set daily usage of money to 150

