

PROJECT DESIGN PHASE-I

PROBLEM SOLUTION FIT

DATE	12 SEPTEMBER 2022
TEAM LEADER NAME	HEMA A
TEAM MEMBERS	INDHU J PRIYADHARSHNI M SNEHA S
PROJECT NAME	PROJECT – SMART SOLUTION FOR RAILWAYS
MAXIMUM MARKS	2 MARKS

Purpose / Vision: Managing waste for the better environment and for the safe and secure of people

OVERVIEW:

- Customer Segments
- Jobs-to-Be-Done
- Triggers
- Emotions : Before/After
- Available Solution
- Chennels of Behaviour
- Behaviour
- Problem Root Cause
- Your Solution

