

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS <ul style="list-style-type: none">✓ From young people to old people✓ From working professional to jobless person✓ From poor to rich✓ From village people to city people✓ Every one reads news now-a-days.	6. CUSTOMER CONSTRAINTS CC <ul style="list-style-type: none">✓ Annoying user interface✓ No customize option✓ Need of Web✓ Need of Cell phone or PC✓ Simple to Utilize✓ Effectively Justifiable by Everybody.	5. AVAILABLE SOLUTIONS AS <ul style="list-style-type: none">✓ News paper✓ News Telecasted through TV✓ Through Radios	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE / PROBLEMS J&P <ul style="list-style-type: none">✓ Reading unwanted and irrelevant and repeated content✓ Bad user interface✓ Searching related news✓ Misleading Ads and unorganized contents✓ user unable to customize news content✓ Using internet for previously watched	9. PROBLEM ROOT CAUSE RC <ul style="list-style-type: none">✓ Dependent completely on newspapers and TV channels.✓ Didn't have complete trust internet applications.✓ No proper awareness about	7. BEHAVIOUR BE <ul style="list-style-type: none">✓ User experience✓ content performance✓ popularity sharing the news conversion rate optimization checkout process website accessibility✓ live chat and first and foremost	Focus on J&P, tap into BE, understand RC

<div>3. TRIGGERS<div>TR</div><div><div>✓ Lack of awareness about using technology.</div><div>✓ Old and easy methods</div></div></div>	<div>10. YOUR SOLUTION<div>SL</div><div>Instead of the user having to search across the internet for news; news articles from various news sites and news platforms across the internet must be collected and displayed in an organized manner, by segregating them into various categories, at a single destination.</div></div>	<div><div>CHANNELS of BEHAVIOUR<div>CH</div></div><div><div>ONLINE</div><div>User can customize their news according to their interest. User can interact with community feed and user can report any queries.</div></div><div><div>8.1 OFFLINE</div><div>User can save post and then read it for later</div><div>User can download post and can share it to other people</div></div></div>
<div><div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div><div>Viewed Only at Home > Anywhere at Any time – This Application is Useful and Can Be Used Whenever We Want.</div></div>		