

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT</div> <div>CS</div> <div>Common people Car companies Insurance companies Vehicle owners</div>	<div>6. CUSTOMER</div> <div>CC</div> <div>Trust Problem : The insurance companies gives the fake information about the estimation cost to repair the damage part that ensuring profit of company from user Anxiety : Customer concern is the level of severity of the damaged parts and fixing the extent of the damaged parts is also the customer concern.</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>AS</div> <div>By gathering information about the damage assessment from customer side and vehicle companies to understand the level of damage and cost needed to repair Searching through the internet such as online websites get the insight about the damage</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>J&amp;P</div> <div><ul style="list-style-type: none"><li>Analyze the damage part and giving good cost estimation for customer satisfy and support system</li><li>Provide the good prediction system to predict the level of damage and modify the damage parts.</li></ul></div>	<div>9. PROBLEM ROOT CAUSE</div> <div>RC</div> <div><ul style="list-style-type: none"><li>Unaware about the level of damage</li><li>Proper information about the estimation cost</li><li>Not proper maintenance and accident Something etc..</li></ul></div>	<div>7. BEHAVIOUR</div> <div>BE</div> <div>The user does not know or unaware how to deal with the damage part of vehicle.  Inefficient to predict the level of damage and analysis to estimate the cost of the damaged part.</div>	
	Focus on J&P, tap into BE, understand RC			

<p><b>3. TRIGGERS</b> <span>TR</span></p> <p>Seeking help to identify the level of the damaged part.</p> <p>To help people with good prediction and analysis of level and cost for the damaged part of the vehicle</p>	<p><b>10. YOUR SOLUTION</b> <span>SL</span></p> <p>Collecting damaged parts of vehicles and preprocessing them to identify the severity and the location of damage..</p> <p>Users will be able to identify the level of damage bythe prediction system.</p> <p>Using VGG16 Model to train the damaged parts and trying to estimate the costfor the same.</p>	<p><b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span></p> <p>ONLINE</p> <p>Online websites</p> <p>Social media platforms</p> <p>OFFLINE</p> <p>customer through words</p> <p>Anxiety and unawareness.</p>
<p><b>4. EMOTIONS: BEFORE / AFTER</b> <span>EM</span></p> <p><b>Before</b></p> <p>lack of proper knowledge ,Improper maintenance,Unawareness about the level of damage and difficulty in estimating the cost for damages.</p> <p><b>After</b></p> <p>Good knowledge about the Vehicle parts,Efficient prediction system giving the level of damage and analyzingcost for the same</p>		