Ideation Phase Define the Problem Statements

Date	19 September 2022
Team ID	PNT2022TMID32889
Project Name	Project-Car Resale Value Prediction
Maximum Marks	2 Marks

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

Reference: https://miro.com/templates/customer-problem-statement/

Example:



Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	Buisness man	Buy a secound hand car for less amount of fuel consuming car	I am unaware of the used cars	I don't have any guidence	frustated

PS-2	Common	Selling my	I amun	Idon't have	confused
	man	old car for	aware of	any	
		bought a new	selling car	customer	
		car	in online	service in	
				online	