

# Proposed solution fit

<div>Customer segments: Working employees age 20 years above</div>	<div>Jobs to be done/ problems: Technical information center</div>	<div>Triggers: Fixed mount gas sensor</div>
<div>Emotion: Easy to handle the technique be confident</div>	<div>Available solutions: Personal safety sensor</div>	<div>Customer constraints: Availability of network connection and limited budget</div>
<div>Behaviour: Work place safety alarm</div>	<div>Channels of Behaviour: Online sensors specifications</div>	<div>Problem Root cause: Designers and employees careless</div> <div>Solution: Portable gas sensor and dissolved meters</div>