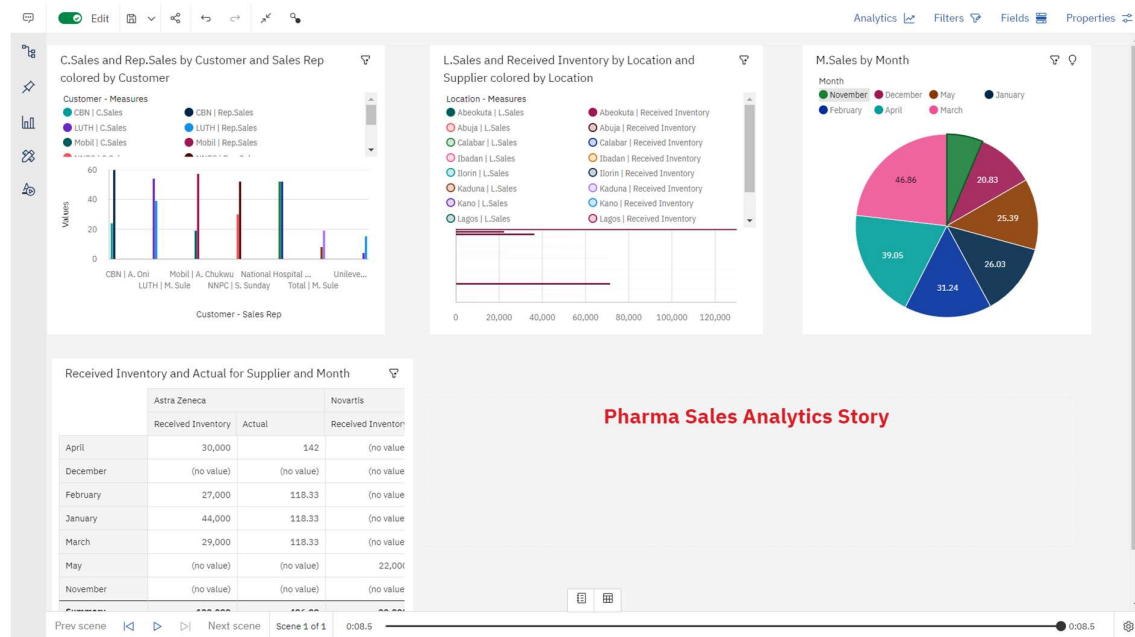


1. Pharma Sales Story



Sales by Location

Location	Port Harcourt	Abeokuta	Warri	Kaduna	Ibadan	Calabar	Lagos
% Sales	10.3%	17.8%	17.6%	9.9%	12.9%	13.0%	8.5%

Crosstab summary for C.Sales by Month & Location

C.Sales	March	February	May	June	July	August	September	November	October	January	April	December	Total
Port Harcourt	19		24	52	17	3					30		145
Abeokuta	24	30	8					4		19	52	54	191
Warri	17	52	3					19	22	24	18	30	185
Kaduna		54					17	14	18	15		17	135
Kano	15	17	19	30	24	52		17		14	54	18	260
Ibadan			9	18	14	17	15		32				105
Lagos	14	18	15	54	19	30	24		52	17	17		260
Born						15	14	11	17				57
Abuja			11	15									26
Calabar				2	15								17
Total	89	171	89	171	89	117	70	65	141	89	171	119	1,381

Sales by Representative

Sales Rep	A. Oni	M. Sule	A. Chukwu	R. Michaels	S. Sunday
Sales Volume	657.6	429	629.2	572	572

3. Pharma Sales Dataset Dashboard

