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| Define CS, fit into CC | <div>1.CUSTOMER SEGMENT(S): <div>CS</div><p>Farmer are the first customer for this application. Farmer can easily use this application and get suggestion for fertilizer to used correctly.</p></div> | <div>5. CUSTOMER CONSTRAINTS: <div>CC</div><p>Availability of good networks. Capturing the image in a required pixels to get accurate prediction of disease in the plant.</p></div> | <div>8. AVAILABLE SOLUTIONS: <div>AS</div><p>People are judge the disease in plants by Identifying through the change of leaf's quality.</p></div> | Explore AS, differentiate |
| | <div>2. JOBS-TO-BE-DONE / PROBLEMS <div>CC</div><p>This application focuses on helping for the farmer who needs a better recommendation of fertilizer on the infected plants. Identifying the disease is one of the biggest problem.</p></div> | <div>6. PROBLEM ROOT CAUSE: <div>RC</div><p>Various disease on the plants can lead to reducing the quality and quantity of the crops productivity. The insects on the plants can spread the disease.</p></div> | <div>9. BEHAVIOUR: <div>BE</div><p>Directly: Farmer can easily identify the disease by the application and they don't need extra knowledge on the disease prediction. Indirectly: Farmer can be able to get result through online immediately.</p></div> | |

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| Identify & EMsz | <div>3. TRIGGERS: <div>TR</div><p>Seeing their crops are being infected by disease and facing huge loss in quantity and quality.</p></div> | <div>7. SOLUTION: <div>SL</div><p>Using the fertilizer is one the solution for the disease in the plants. Our applications use the image of the disease and suggest the good fertilizer for the disease.</p></div> | <div>10.LEVELS OF BEHAVIOUR: <div>CH</div><p>Online: Basic knowledge on the plant and fertilizer. Offline: People try to identify the disease by the quality of the leaf's.</p></div> | Identify |
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| | <div data-bbox="150 60 766 92">4. EMOTIONS: BEFORE / AFTER: <div data-bbox="719 60 766 92">EM</div></div> <div data-bbox="163 129 696 161">Before: Losing self-confidence, Distress.</div> <div data-bbox="163 204 676 236">After: Gaining self-confidence, Relief.</div> | | | |
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