# RETAIL STORE STOCK INVENTORY ANALYTICS PROBLEM SOLUTION FIT

#### 1.CUSTOMER SEGMENT

Demographic Psychographic, behavioral & Geographic Segmentation are considered the four main types of Market

#### 6. CUSTOMER LIMITATIONS

Inadequate capital is always a big problem to their trade.

#### 5. AVAILABLE SOLUTIONS

Update company information listings and bios if necessary

## 2. PROBLEMS/PAINS

A website with an attractive design an app for shopping with a few taps of the finger or a chatbot to make travel reservation

# 9. PROBLEM ROOT / CAUSE

- Underestimating Costs of Overheads
- Problem with the Management

#### **7.BEHAVIOR**

The process of gathering data on the actions of buyers in a retail environment and then using that data to identify their buying preferences.

#### 3. TRIGGERS TO ACT

Provides a means to reach out to customer

#### 4. EMOTIONS

- **♣** Feel a sense of freedom
- Feel a sense Of thrill

### 10. YOUR SOLUTIONS

Retail store is a comprehensive and technologically integrated Software application with addresses any specialized managerial & mission critical

#### 8.CHANNELS OF BEHAVIOR

People & Companies interact to Accomplish individual

- Informal interactions among loosely organized firms
- Interaction guide by strong organization