1. CUSTOMER SEGMENT(S)

Users are the customer where company often use inventory CS management software to reduce their caring costs.

The software is used to drag prproducts and parts as their vendor to the warehouse

6. CUSTOMER CONSTRAINTS

Resource constraint include:

- 1.Limits on raw material 2.Machine capacity 3.Workforce Capacity 4.Inventory investment 5.Storage space 6.Total no of order placed

5. AVAILABLE SOLUTIONS



BE

1. Automated store audits

CC

RC

- 2. Real time And Actionable execution insights
- 3.Identifing and preventing out o of stock situtation
- 4.Al Prevent recommendation for per-store sales improvement
- 5.Improved assortment -mix and category management

2. JOBS-TO-BE-DONE / PROBLEMS

Manager inventory tracking system to record deliveries, shipments and stock levels

- 2. Evaluate deliveries shipment and product levels to improve inventory control procedures
- 3. Analysis daily product and supply level to anticipate inventory problems and shortages

9. PROBLEM ROOT CAUSE

Main reason identified are

- 1.forecasting error Bulk purchase
- 3.data entry error 4.communication gap
- 5.Quality related issue
- Product category not tracable

7. BEHAVIOUR

By understanding customer buying pattern, retailer can effectively manage their stock level and make better decision about rising promotion and product assortment

2. Dat ming can help retailers identify trends optimized their inventories to match customer demands

3. TRIGGERS

- 1. Size of operation of retailing
- 2.separation of duties
- 3.Improve profits margin
- 4.simplify process and facilitate growth

TR 10. YOUR SOLUTION

J&P

.Cloud based inventory management

2.seamlessly keep track of inventory coming in and going out of business

3.Any may will be automatically saved

4. The service provider take care of security and software to prevent any cyber

8.CHANNELS of BEHAVIOR

SL

1.In cloud based software system, online inventory management provides organizations with digitized logical and systematic process to control the inward and outward flow of nventory stock.

1.Offline retailer is a store that sells physical goods and it is not operated online 2. Customer visits offline retailers to browse and purchase item in person