

## **Ideation Phase**

### **Empathize & Discover**

Date	September 10
Team ID	PNT2022TMID48377
Project Name	Global Sales Data Analytics
Maximum Marks	4 Marks

#### **Empathy Map Canvas:**

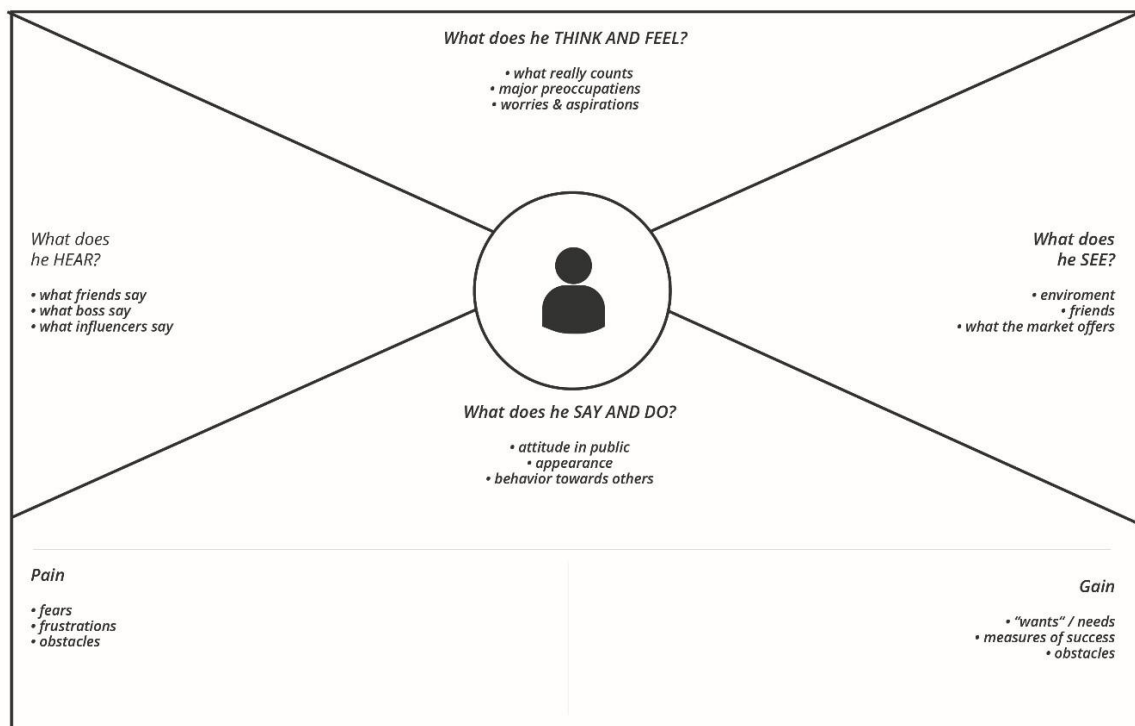
*An empathy map is a simple, easy-to-digest visual that captures knowledge about a user's behaviours and attitudes.*

*It is a useful tool to help teams better understand their users.*

*Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with his or her goals and challenges.*

#### **Example:**

##### **Empathy Map**



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Business Model **Toolbox**

Reference:

<https://app.mural.co/t/maravindsamy7074/m/maravindsamy7074/1662700734171/a198d8a4d2a9deaa7785ed47d3d1f09d29012d98?sender=ue797a3d550f6baad226e1598>

## Global sales data analytics

