Project Design Phase-I Problem – Solution Fit Template

Date	01 OCT 2022
Team ID	PNT2022TMID40190
Project Name	Web Phishing Detection
Maximum Marks	2 Marks

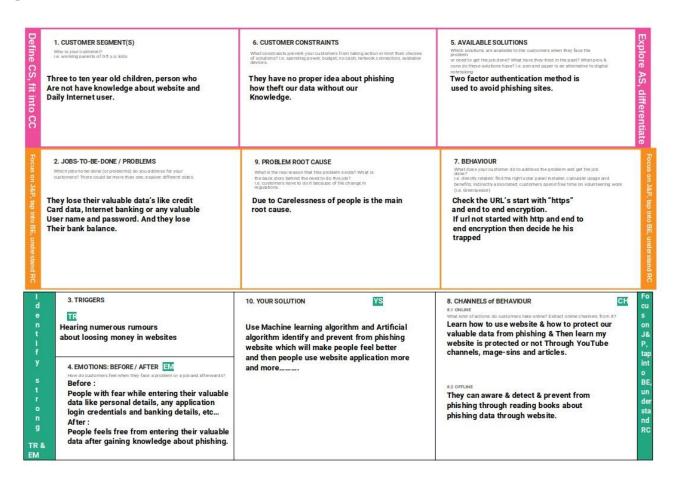
Problem – Solution Fit Template:

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

Purpose:

Solve complex problems in a way that fits the state of your customers.
Succeed faster and increase your solution adoption by tapping into existing mediums and channels of
behavior.
Sharpen your communication and marketing strategy with the right triggers and messaging.
Increase touch-points with your company by finding the right problem-behavior fit and building trust by
solving frequent annoyances, or urgent or costly problems.
Understand the existing situation in order to improve it for your target group.

Template:



References:

1. https://www.ideahackers.network/problem-solution-fit-canvas/