xplore

AS, differentiate

fit into

1. CUSTOMER SEGMENT(S)



Passenger Road Navigators

6. CUSTOMER CONSTRAINTS



What constraints prevent your customers from taking action or limit their choices

of solutions? i.e. spending power, budget, no cash, network connection,

There was a network effect on the testing. a significant and unexpected component Because of this was successful in simulating a large-scale smart sign board.

5. AVAILABLE SOLUTIONS



Which solutions are available to the customers when they face the problem

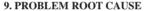
or need to get the job done? What have they tried in the past? What pros & cons do these solutions have? i.e. pen and paper

Along roadways, inactive signs with clear directions are put as potential fixes

2. JOBS-TO-BE-DONE / PROBLEMS

Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore

The smart board connectivity is responsible for a variety of task including maintaining accurate temperature sensor readings and telling the board of the speed of the customers vehicle





What is the real reason that this problem exists? What is the back story behind the need to do this job?

Speed breakers are unused when the public was not There so the vehicle needs to decreases the speed

7. BEHAVIOUR



What does your customer do to address the problem andget the job done?

As a teacher, the IOT cloud upgrades the smart board on the condition of the roads on a regular basis

3. TRIGGERS

What triggers custOmers to act?

The vehicle should be moving the smart board of at edge speed.

4. EMOTIONS: BEFORE / AFTER



TR

How do customers feel when they face a problem or a job and afterwards?

Clients will feel better after selecting an operations mode with the use of this smart board connectivity and they will then follow the instructions on the smart board

10. YOUR SOLUTION



If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.

If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.

We utilize smart connected sign boards as an alternative to inactive signboards. With the help of a web app and automatically Speed increased and decreases

8. CHANNELS of BEHAVIOUR



What kind of actions do customers take online? Extract online channels from #7

What kind of actions do customers take offline? Extract offline channels from #7 and use them for customer development.

The division can get co-ordinate emails or messages from the customers. These are the following directions

Install the web application and follow