## **Problem Solution Fit**

Team Id	PNT2022TMID34648
Project Title	Personal Expense Tracker Application

# **PROBLEM-SOLUTION FIT**

### 1. CUSTOMER SEGMENT(S)

## Working Individuals

Students

Define CS,

Budget conscious consumers

## 6. CUSTOMER CONSTRAINTS

- Internet Access
- Device (Smartphone) to access the application
- Data Privacy
- · Cost of existing applications
- Trust

### 5. AVAILABLE SOLUTIONS

Expense Diary or Excel sheet

PROS: Have to make a note daily which helps to be constantly aware

CONS: Inconvenient, takes a lot of time

## 2. JOBS-TO-BE-DONE / PROBLEMS

- To keep track of money lent or borrowed
- To keep track of daily transactions
- Alert when a threshold limit is reached

#### 9. PROBLEM ROOT CAUSE

- Reckless spendings
- Indecisive about the finances
- Procrastination
- Difficult to maintain a note of daily spendings (Traditional methods like diary)

#### 7. BEHAVIOUR

- Make a note of the expenses on a regular basis.
- Completely reduce spendings or spend all of the savings
- Make use of online tools to interpret monthly expense patterns

#### 3. TRIGGERS

- Excessive spending
- No money in case of emergency

#### 4. EMOTIONS

BEFORE

AFTER

- Anxious
- Confident
- Confused
- Composed
- Fear
- Calm

#### 10. YOUR SOLUTION

Creating an application to manage the expenses of an individual in an efficient and manageable manner, as compared to traditional methods

#### 8. CHANNELS OF BEHAVIOUR

ONI INE

Maintain excel sheets and use visualizing tools

OFFLINE

Maintain an expense diary