Explore AS. differentiate 1. CUSTOMER SEGMENT(S) **6. CUSTOMER CONSTRAINTS** 5. AVAILABLE SOLUTIONS Front end/Back end/Full Stack Developers, $\label{thm:problem} Technical Issues, Irresponsive pages in the website, Upload/download issues, Data integrity check issues$ Lab technicians, Marketing Professionals,... Monitor the Network connection, Rebooting theiw systems, Restart the Browser/Web client 2. JOBS-TO-BE-DONE / PROBLEMS 9. PROBLEM ROOT CAUSE 7. BEHAVIOUR Every system has different configurations and Different hardware and software components Contact a knowledgeable person by paying them, Troubleshoot the network connection. Check all the data entered is correct or not ldentify strong TR TR **10. YOUR SOLUTION** 8. CHANNELS of BEHAVIOUR First Try to contact the knowledgeable person .if still the query is not cleared Their co employes have no issues so they try to Solve by go for the online customer support themselves /Contact a professional to reconfigure Contact the support team Ider

4. EMOTIONS: BEFORE / AFTER out of their minds,get angry,behave rudely > Inner peace,Happy,Urges to work	8.2 OFFLINE Contact a professional within the company