RC

BE

on PR, tap into BE,

CH

# Extract online & offline CH of BE

# 1. CUSTOMER SEGMENT(S)

People who are in need to enhance their lifestyle and keep their lifestyle balanced. Those who want to follow the healthy diet.

### 6. CUSTOMER LIMITATIONS EG. BUDGET, DEVICES

Sometimes the images may not be processed well. In that case it may produce wrong analysis of the food.

# 5. AVAILABLE SOLUTIONS PLUSES & MINUSES

The packed food may contain the nutrition content of the food, but it may not be apt according to the customers diet.

# 2. PROBLEMS / PAINS + ITS FREQUENCY

Nowadays people are not tracking their personal nutrition diet because of these we are witnessing many health related issues like obesity, diabetics, blood pressure.

# 9. PROBLEM ROOT / CAUSE

People diet is filled with excess of sucrose, fatty acids, as they have started to eat junk food users need to control their daily calorie intake to lead a healthy lifestyle.

#### 7. BEHAVIOR + ITS INTENSITY

The behavioral changes in users reflect in their day- to-day life such as they will maintain a proper diet and follow the daily routine in eating and intake of healthy food. So, that it helps them to improve their health

#### 3. TRIGGERS TO ACT

People who have already followed our healthy diet and maintained a healthy body. This inspires other people.

#### 4. EMOTIONS BEFORE / AFTER

When people starts to get a healthy body with correct body mass then they would be happy to go for continuing it.

## 10. YOUR SOLUTION

Our solution comes with tracking their nutritional diet. The food tracker also maintains a healthy diet for people using Al-based tracker. This helps people to maintain a healthy lifestyle.

# 8. CHANNELS of BEHAVIOR

ONLINE

The application provides a user-friendly environment that enables users to interact through chatbot to clarify their queries and a dashboard is displayed to know the activities

#### OFFLINE

Connecting all the users through offline meeting and giving some complimentary gifts. Conducting offline session by nutrition expert.

PR

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EM