## **CUSTOMER JOURNEYMAP**

**SCENARIO**  $\overline{+}$ 6 P Entice Enter Engage Exit Extend Seeking Jobs, What do people What do people What happens afterthe Inthecoremoment How does someone experience asthey begin theprocess? typicallyexperience as the processfinishes? intheprocess, what experience isover? ImproviSnCENAgRIOS Kinkles Seps.? Ratetencdinrgu, anidtirantingga **Employees** Steps Anxiousand Shares the experience ŶĴ Getto Gettoknowa What does the person (orgroup) Job Motivationand gettoknow Gettoknow depressedfor with his/her friendsand Jobsatisfaction Through Through Dissatisfaction networkona skillsreauired lotofjob weakness determination beingunemployed helps them get friends advertisements theindustry largescale openings andstrengths benefited. Updated tothe Financial Get to equiphis/ Ineptitudity Stayconnected technological Through herselfwiththe Selfconfidence insecurit Get a joboffer with the advancementsin browsing skillsrequiredin recruiters his/herdomain theindustry Job seekers interact Work with **Applyingfor** Interactions Stayalertedto Posts his/her Lookingaheadfor Job Stay alertedon with the recruitersand What interactions do they haveat experience with the colleaguesat the offer letter recommendediob ach step along theway? get to knowthe recommendations app which helpedhim/ thenewjob thecompany application from thecompany openings inthe her getemployed requirements inthe bychatbot People: Who do they see or talkto? industry openings deadlines Places: Where arethey? website Interact withthe Things: What digital touchpointso managersofthe physical objects would theyuse? Skillsupgradation Job recruitersinteract with the jobseekers company recommendation and find outthe bychatbot potentialcandidates Job seeker:Toget Job seeker: Goals &motivations Job Recruiter:To Jobseeker:To Job seeker: To finish JobSeeker: Job 0 Job seeker:Toace Job recruiter:To Job seeker: the rightjoband skill At each step, what is a person's choose thepotential Have good updateandfine To getajob the background orimary goal or motivation? Not getfired Recruiter:To thoroughlyassess thewrittentests careergrowth "Help me..." or "Help meavoid...") recommendation offer. clearance and getthe tuneresumeand make thehiring organization andinterview thecandidates offer letter as soonas processeasier. CV possible To be ableto To be able toapply Excitedfor Motivated Positive moments Optimisti apply tolegit Gaining Gain Got job What steps does a typicalpersor find enjoyable, productive, fun, and companieswithout new companies Financia offerfrom anyfees confidence exhilarated motivating, delightful, orexciting? Professiona opportunities aboutthe new To be awareofthe byattending dream To be able to applyto newstart growth vacanciesinthe skills Self interviews companieswithout company Security physicallyvisiting confident eachcompany weare Negativemoments Pessimistic Feelingun-Fearof (T.) Societal Fearof Frustrationdueto **Imposter** thoughts ofnot What steps does a typical person Depression Fear of Didn't get job **Employment** find frustrating, confusing, angering, costly, ortime-consuming? gettingrejected earninga skilledor gettingtheright Pressur offer fromdream syndrome and future bythecompanies Scams job living unqualified company distress Areas ofopportunity Send job Send Freeone-to-Fake job How might we make each step opportunities Registering/loggin congratulatory onementor oetter? What ideas do wehave? detection throughemailfor What have otherssuggested? g in though email and assignment chatbot better jobswitch coupons/vouchers

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