

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS <ul style="list-style-type: none"> Data Entry Job Employee Common Users Students 	6. CUSTOMER CONSTRAINTS CC <ul style="list-style-type: none"> Clear Quality Camera or Scanner Internet Connection 	5. AVAILABLE SOLUTIONS AS <ul style="list-style-type: none"> Conversion using linear regression Conversion using GAN, ANN. 	Explore AS, differentiate
	2. JOBS-TO-BE-DONE / PROBLEMS J&P <ul style="list-style-type: none"> Different style of Handwriting Improper Input Wrong Manual Input Improper Scanning 	9. PROBLEM ROOT CAUSE RC <ul style="list-style-type: none"> Manual Error Occurs High More Time Required Difficulty in conversion of larger data 	7. BEHAVIOUR BE <ul style="list-style-type: none"> Try manual conversion for verification if needed Regular usage helps in understanding output 	
Focus on J&P, tap into BE, understand RC	3. TRIGGERS TR <ul style="list-style-type: none"> Hard on understanding the handwriting Fear of wrong Conversion To save time 	10. YOUR SOLUTION SL <p>Conversion using CNN Algorithm to bring accuracy from the existing conversion algorithm (GAN, ANN, Linear Regression)</p>	8. CHANNELS of BEHAVIOUR CH <p>8.1 ONLINE Work with our conversion application through Web Browser</p> <p>8.2 OFFLINE User Confirmation can be done through offline</p>	
	4. EMOTIONS <p>Before : Frustrated on wrong manual outcome, Confusions on understanding the handwriting</p> <p>After : Easy and Happy way on getting the Conversion done with best accuracy</p>			