Project Title: Car Resale value Prediction | **Project Design Phase-I - Solution Fit Template** | **TeamID:PNT2022TMID26206**

Define CS, fit into CC

1. CUSTOMER SEGMENT(S) — CS

The customer who is trying to buy a car in low budget and good specification

6. CUSTOMER CONSTRAINTS — CC

Customers don't want to spend any cost to calculate the price of the car, no need of physical appearance .

5. AVAILABLE SOLUTIONS — AS

Existing solution won't update it uses old datasets but in our application the datasets will be fed from the consumer

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS — J&P

The consumer will be in a doubtful state concerning the price predicted as they would think it is not accurate

9. PROBLEM ROOT CAUSE — RC

Previously it was necessary to travel to certain locations to get a quote of the used car, and prices quoted vary from location to location

7. BEHAVIOUR — BE

Customers don't want to go physically to check the car they have all the necessary details about the car in the interface.

Focus on J&P, tap into BE, understand RC

Identify strong TR & EM

3. TRIGGERS — TR

Filling all the necessary details of the car is a time consuming process

4. EMOTIONS: BEFORE / AFTER — EM

Hassle free price prediction helps consumer to get a quoted price in a time effective and an easy manner

10. YOUR SOLUTION — SL

The consumer (or) the end user will be given a price which is in the actual range of manually & correctly predicted value so that consumer would know the actual worth of the car ,hence allowing to not be scammed.

8. CHANNELS of BEHAVIOUR — CH

ONLINE :

Customers can compare the different type of cars.

OFFLINE :

Checking the actual worth of the used car becomes hassle free and they can refer their acquaintances with it.

Identify strong TR & EM