

## Project Design Phase-I - Solution Fit Template

Team ID: PNT2022TMID10172

**Project Title:** Smart lender applicant credibility prediction for loan approval.

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span>  The applicant should be atleast 21 years and no older than 65 years.I.	<b>6. CUSTOMER CONSTRAINTS</b> <span>CC</span>  Our solution is completely online so people who has no knowledge about online should depend on someone to help them to upload the required bank details.	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span>  There is no need to recollect details like PAN and Aadhar.	Explore AS, different
Focus on J&P, tap into BE, understand RC	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span>  Check the eligibility for loan approval  Prediciting process can be time consuming and tedious	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span>  Prediction delay due to lack of customer details.	<b>7. BEHAVIOUR</b> <span>BE</span>  directly related: Find the appropriate bank manager and ask their queries and perform the process.  indirectly associated: Customer can discuss with their friends and family	Focus on J&P, tap into BE, understand RC

	<p><b>3. TRIGGERS</b> <span>TR</span></p> <p>Collect the information from the nearby bank.</p> <p>Gaining more details about loan approval from the neighbour ,family and friends.</p> <p>Searching in the website may give detail report about the system.</p>	<p><b>10. YOUR SOLUTION</b> <span>SL</span></p> <p>It is quite efficient and reliable model which will not only reduce the time of the bank but also reduce the waiting time of the customers.</p>	<p><b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span></p> <p><b>8.1 ONLINE</b> Search about loan approval in website.Search for the popular bank.</p> <p><b>8.2 OFFLINE</b> Visit the bank manager. Fill the application form with appropriate details..</p>
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