

Game changers are people who introduce new practices to their organizations. They want inspire others to co-create and innovate together.

## What are their key goals and needs?

They want to provide products soldend any oldination	They want to been their contenue data at weaved detabase	Tray areal better thin service

## What do they struggle with most?





## What tasks do they have?

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Journey Steps Which step of the experience are you describing?	<b>Discovery</b> Why do they even start the journey?	Registration Why would they trust us?	Onboarding and First Use How can they feel successful?	Sharing Why would they invite others?
Actions What does the customer do? What information do they look for? What is their context?	They won'ts take a progle	It is principled to the product of t	By using the By good speed supporting to because the death of the deat	They gar reprinting to the septime t
Needs and Pains What does the customer want to achieve or avoid? Tips Reduce ambiguity, e.g. by using the first person numetor.	Moreds high See als high descharge constraints	Engideation: Profile Pricery serve management years, greens	By solving Four Pour poolsium  By providing Security level  Security level  Security level	For more For more sharing the sharing the season seeds more.
Touchpoint What part of the service do they interact with?	Exercises entered some on the public beautiful	By channy By neparis the education of the sequence specializes.	Tampile User brandly differ long or Useful for agreement or users product or soften users	Useful for Holyang branning sharing monded coors breefit
Customer Feeling What is the customer feeling? Tip: Use the <b>amaji app</b> to express more emotions	⊌	9	2	ĕ
Backstage				
Opportunities What could we improve or introduce?	Increase/decrease a leading metric by			
Process ownership Who is in the lead on this?				

