

AI Powered Nutrition Analyzer for Fitness Enthusiasts

PROJECT DESIGN PHASE II – CUSTOMER JOURNEY
MAP

TEAM ID: PNT2022TMID50689

PERSONAL

Customer

SCENARIO

Customer, who needs to stay fit at home through virtually

Awareness

Consideration

Conversion

Customer service

Loyalty

User actions

Search inf for a fitness solution
To get fit

Browses e-commerce
To find the best app

Downloading the app
To start working out

Uses debt card; credit card not accepted

Using live chat to ask help
To resolve the issue

Uses the app to workout
To exercise regularly

Touchpoints

Recomm endation from friends, ppc ads

Landing page
E-commerce
Navigation

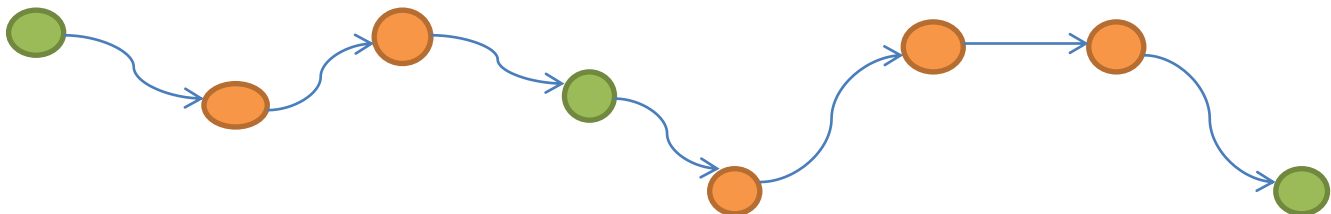
Search bar
Category
Product pages

App store
Login page
Checkout page

Payment page
Error message

The app, social media review site

Emotions



Pain points

To many steps to get to desire goal, confusing or boring web layout

Checkout page does not support all credit cards

No follow-up continuously

Possible solutions

Build more effective land page based on banner ad for specific product searches, build clear navigation links

Clarify checkout page to show accepted payment options, or work to support more payment methods

Schedule to be announced fastly