Customer Journey

DATE	26 OCTOBER 2022
TEAM ID	PNT2022TMID33619
PROJECT	IOT BASED SMART CROP PROTECTION SYSTEM FOR AGRICULTUR
MARK	2 MARK

Journey Steps Which step of the experience are you describing?	Discovery Why do they even start the j		Registration Why would they trust us?		Onboarding and First Use How can they feel successful?			Sharing Why would they invite others?		
Actions What does the customer do? What information do they look for? What is their context?	Detecting the protect of field land & majo financial losses.	on within the environm these in an	Uses of scarce resources within their production environment and manage these in an environmentally and economically To have enough knowledge on handle the loT based devices.		To connect the system with Sensor through the mobile application Farmers have to handle it regular checking & work according to the loT based procedures.			To get conserving biodiversity and nutrients in the earth & consequently increasing the quality and lowering the food costs. If they have more profit to improve cultivation.		
Needs and Pains What does the customer want to achieve or avoid? Tip: Reduce ambiguity, e.g. by using the first person norrotor.	ACHIEVE: Prevent crop damage from diseases and pests AVOID: Exces chemical fert pesticides, p droughts and wate	lizers and To rolonged knowle shortage of IoT								
Touchpoint What part of the service do they interact with?	Mobile application and Devices are connected through IoT system.	Mobile application	Connected		Notification in mobile application	Tape the sensor & connection report	Build farmer resilience to environmen tal shocks.	Plant many crops	minimum support prices for all crops	
Customer Feeling What is the customer feeling? Tip: Use the emoji app to express more emotions		(<u> </u>		©					
Backstage										
Process ownership Who is in the lead on this?	Horticulturists.	Hoi	rticulturists.		Farmers		Но	orticulturists.	miro	