

## Assignment-4

|                     |                  |
|---------------------|------------------|
| Assignment Date     | 26 October 2022  |
| Team ID             | PNT2022TMID46353 |
| Student Name        | Priyadharshini.J |
| Student Roll Number | 820319104029     |
| Maximum Marks       | 2 Marks          |

### Problem Statement: Customer Segmentation Analysis

#### Problem Statement:

You own the mall and want to understand the customers who can quickly converge [Target Customers] so that the insight can be given to the marketing team and plan the strategy accordingly.

#### Clustering the data and performing classification algorithms

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

1. Download the dataset: Dataset
2. Load the dataset into the tool.

```
[5]
```

```
from google.colab import drive
drive.mount('/content/drive')
```

Mounted at /content/drive

```
[6]
```

```
data =pd.read_csv('/content/drive/MyDrive/Mall_Customers.csv')
```

### 3. Perform Below Visualizations. · Univariate Analysis · Bi- Variate Analysis · Multi-Variate Analysis

[7]

```
data.head()
```

|   | CustomerID | Gender | Age | Annual Income (k\$) | Spending Score (1-100) |
|---|------------|--------|-----|---------------------|------------------------|
| 0 | 1          | Male   | 19  | 15                  | 39                     |
| 1 | 2          | Male   | 21  | 15                  | 81                     |
| 2 | 3          | Female | 20  | 16                  | 6                      |
| 3 | 4          | Female | 23  | 16                  | 77                     |
| 4 | 5          | Female | 31  | 17                  | 40                     |

[8]

```
data.rename(columns={"CustomerID":"customer_id","Gender":"gender","Age":"age",  
                    "Annual Income (k$)":"annual_income",  
                    "Spending Score (1-100)":"spending_scores"},inplace=True)
```

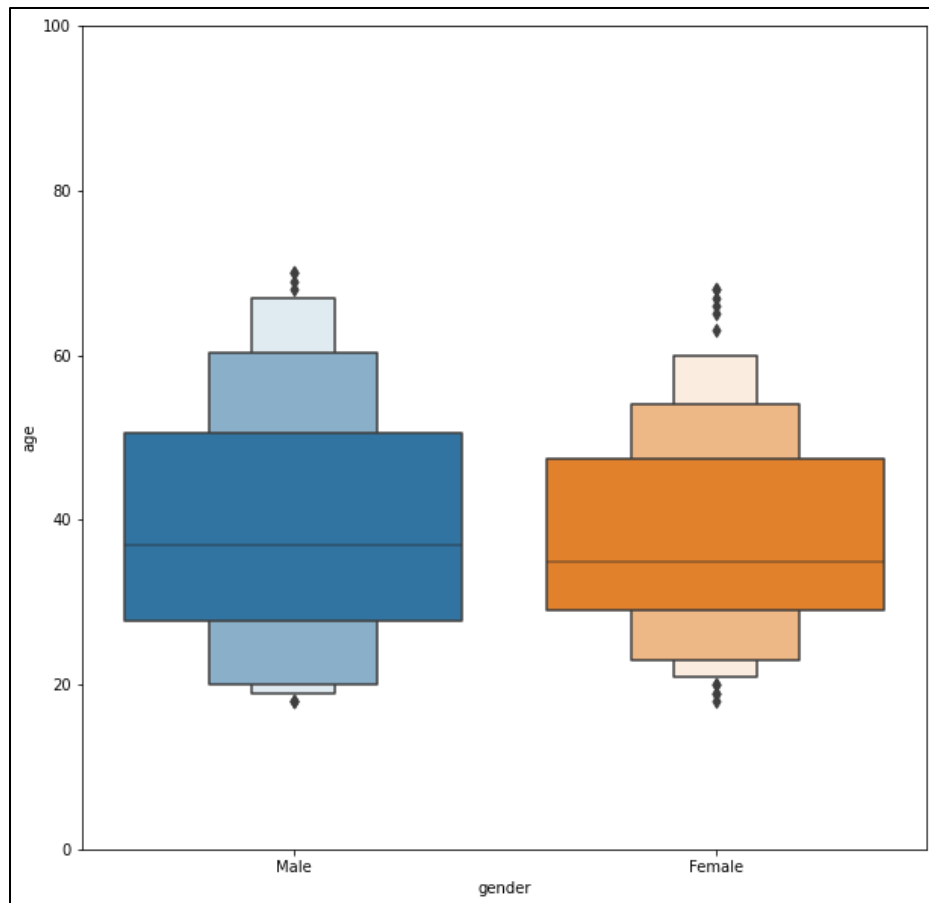
[9]

```
temp = pd.concat([data['age'], data['gender']], axis=1)
```

```
f, ax = plt.subplots(figsize=(10,10))
```

```
fig = sns.boxenplot(x='gender', y="age", data=data)
```

```
fig.axis(ymin=0, ymax=100);
```



## ANALYSIS

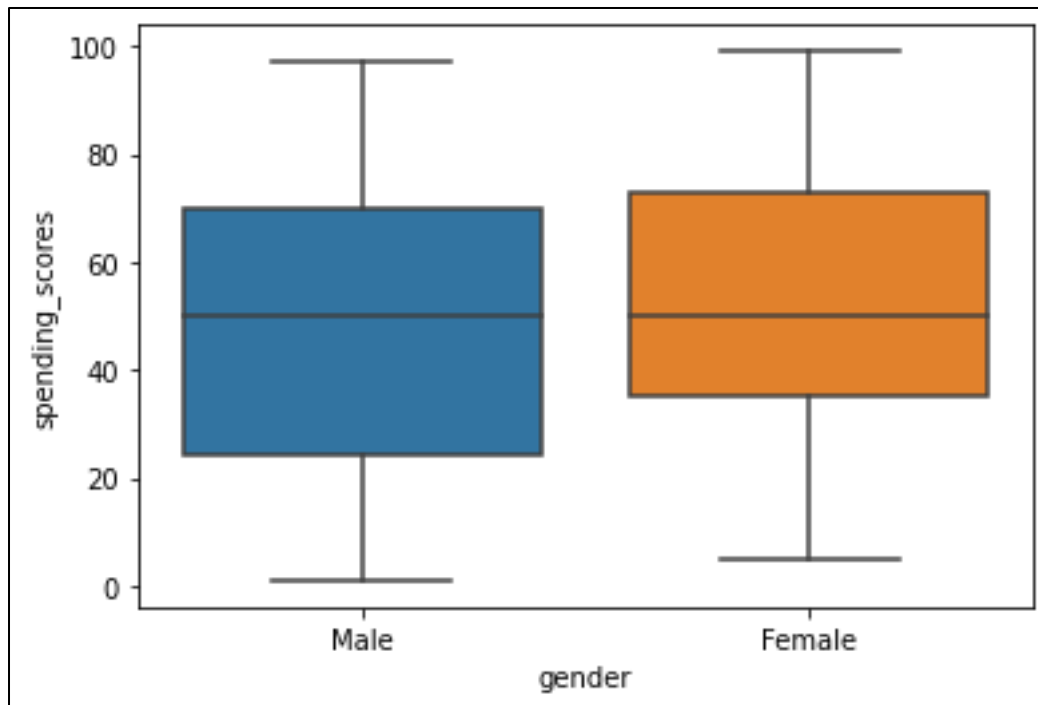
**There is no difference in age of rings for male and female (18-70).**

### Count plot

[10]

```
sns.boxplot(x=data['gender'],y=data['spending_scores'])
```

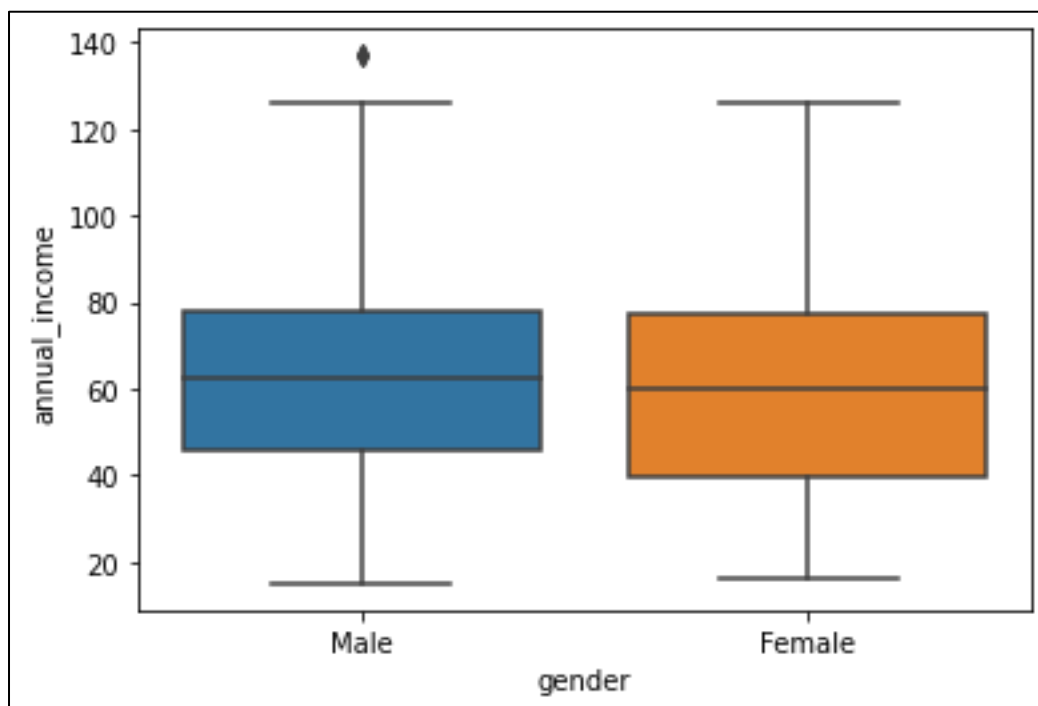
```
<matplotlib.axes._subplots.AxesSubplot at 0x7f801df52310>
```



[11]

```
sns.boxplot(x=data['gender'],y=data['annual_income'])
```

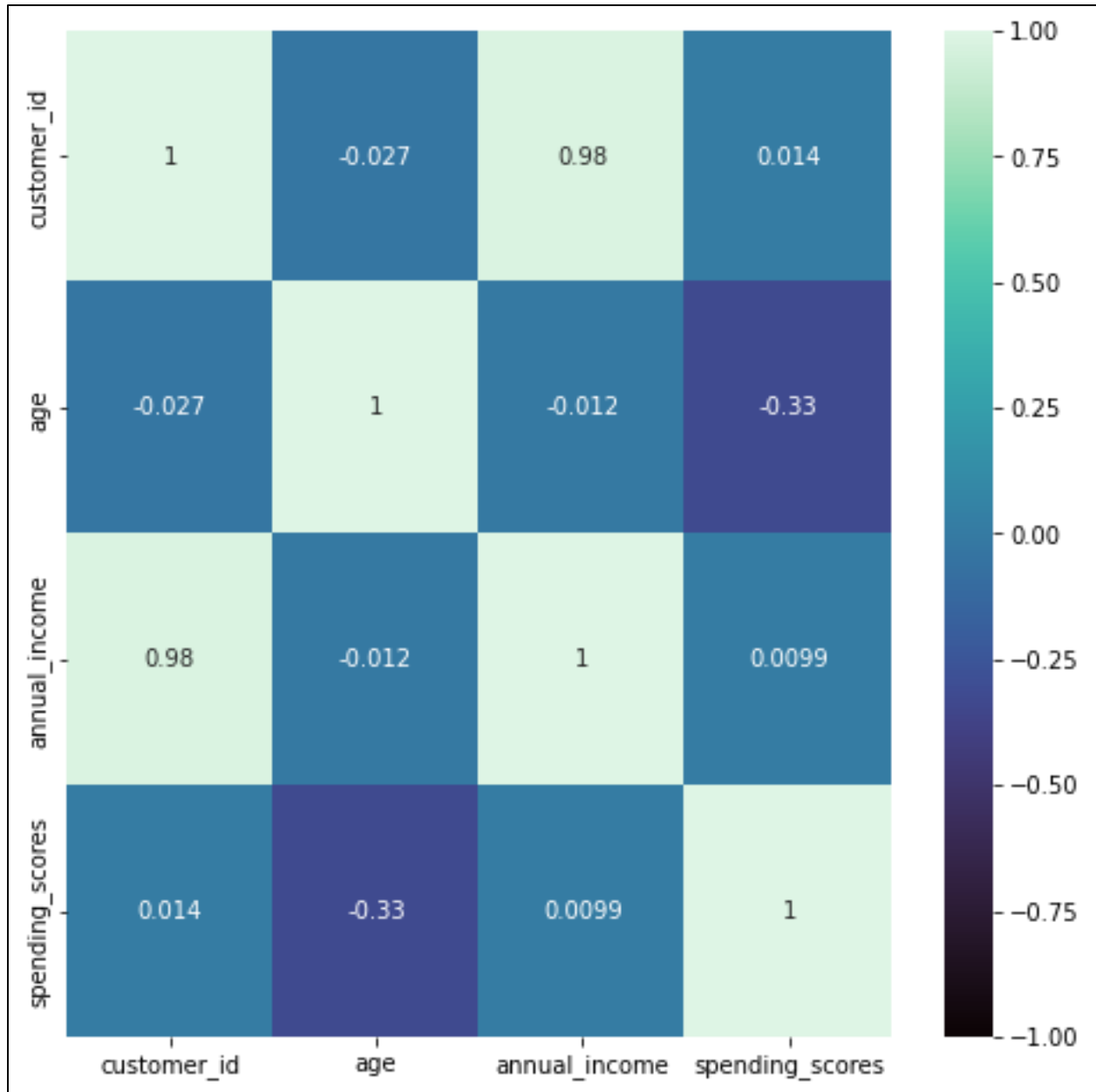
<matplotlib.axes.\_subplots.AxesSubplot at 0x7f801da98610>



Coorelation Plot

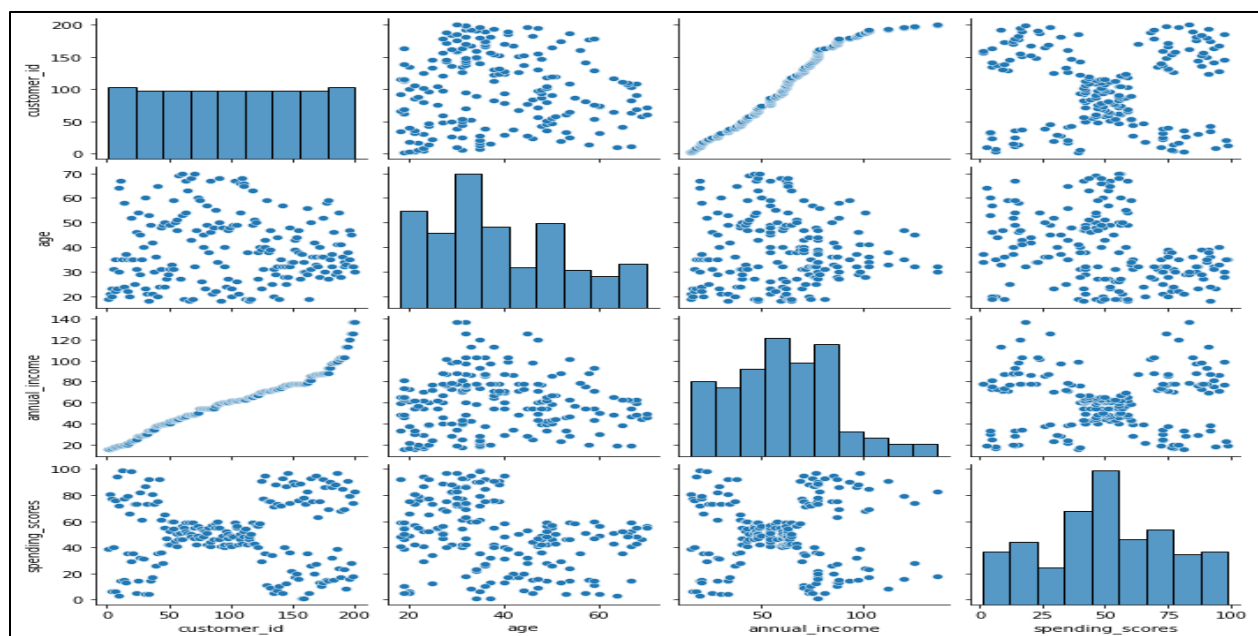
[12]

```
corr=data.corr()  
plt.figure(figsize=(8,8))  
sn=sns.heatmap(corr,vmin=-1,center=0, annot = True, cmap = 'mako')
```



[13]

```
sns.pairplot(data)  
<seaborn.axisgrid.PairGrid at 0x7f801d90d890>
```



#### 4. Perform descriptive statistics on the dataset.

[14]

data.head(10)

|   | customer_id | gender | age | annual_income | spending_scores |
|---|-------------|--------|-----|---------------|-----------------|
| 0 | 1           | Male   | 19  | 15            | 39              |
| 1 | 2           | Male   | 21  | 15            | 81              |
| 2 | 3           | Female | 20  | 16            | 6               |
| 3 | 4           | Female | 23  | 16            | 77              |
| 4 | 5           | Female | 31  | 17            | 40              |
| 5 | 6           | Female | 22  | 17            | 76              |
| 6 | 7           | Female | 35  | 18            | 6               |
| 7 | 8           | Female | 23  | 18            | 94              |
| 8 | 9           | Male   | 64  | 19            | 3               |
| 9 | 10          | Female | 30  | 19            | 72              |

[15]

data.shape

(200, 5)

[16]

data.describe()

|       | customer_id | age        | annual_income | spending_scores |
|-------|-------------|------------|---------------|-----------------|
| count | 200.000000  | 200.000000 | 200.000000    | 200.000000      |
| mean  | 100.500000  | 38.850000  | 60.560000     | 50.200000       |
| std   | 57.879185   | 13.969007  | 26.264721     | 25.823522       |
| min   | 1.000000    | 18.000000  | 15.000000     | 1.000000        |
| 25%   | 50.750000   | 28.750000  | 41.500000     | 34.750000       |
| 50%   | 100.500000  | 36.000000  | 61.500000     | 50.000000       |
| 75%   | 150.250000  | 49.000000  | 78.000000     | 73.000000       |
| max   | 200.000000  | 70.000000  | 137.000000    | 99.000000       |

[17]

data.info()

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 200 entries, 0 to 199

Data columns (total 5 columns):

# Column Non-Null Count Dtype

```
---
0 customer_id    200 non-null  int64
1 gender         200 non-null  object
2 age            200 non-null  int64
3 annual_income  200 non-null  int64
4 spending_scores 200 non-null  int64
```

dtypes: int64(4), object(1)

memory usage: 7.9+ KB

**5. Check for Missing values and deal with them.**

[18]

```
data[data.duplicated()]
```

[19]

```
data.isna().sum()
```

```
customer_id    0
```

```
gender         0
```

```
age           0
```

```
annual_income  0
```

```
spending_scores 0
```

```
dtype: int64
```

**There is no missing values and duplicates in dataframe**

## 6. Find the outliers and replace them outliers

[20]

```
for i in data:
```

```
    if data[i].dtype=='int64':
```

```
        q1=data[i].quantile(0.25)
```

```
        q3=data[i].quantile(0.75)
```

```
        iqr=q3-q1
```

```
        upper=q3+1.5*iqr
```

```
        lower=q1-1.5*iqr
```

```
        data[i]=np.where(data[i] >upper, upper, data[i])
```

```
        data[i]=np.where(data[i] <lower, lower, data[i])
```

**After removing outliers, boxplot will be like**

[21]

```
plt.boxplot(data['age'])
```

```
{ 'whiskers': [<matplotlib.lines.Line2D at 0x7f801b8fc510>,
```

```
             <matplotlib.lines.Line2D at 0x7f801b8fca50>],
```

```
 'caps': [<matplotlib.lines.Line2D at 0x7f801b8fcf90>,
```

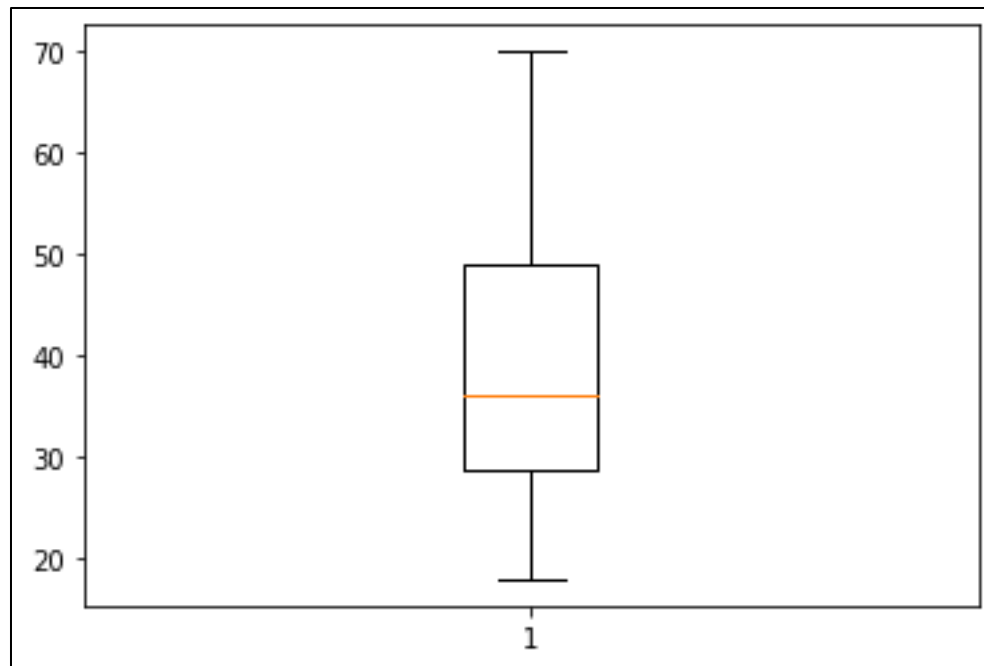
```
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```

```
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```

```
 'medians': [<matplotlib.lines.Line2D at 0x7f801b901a90>],
```



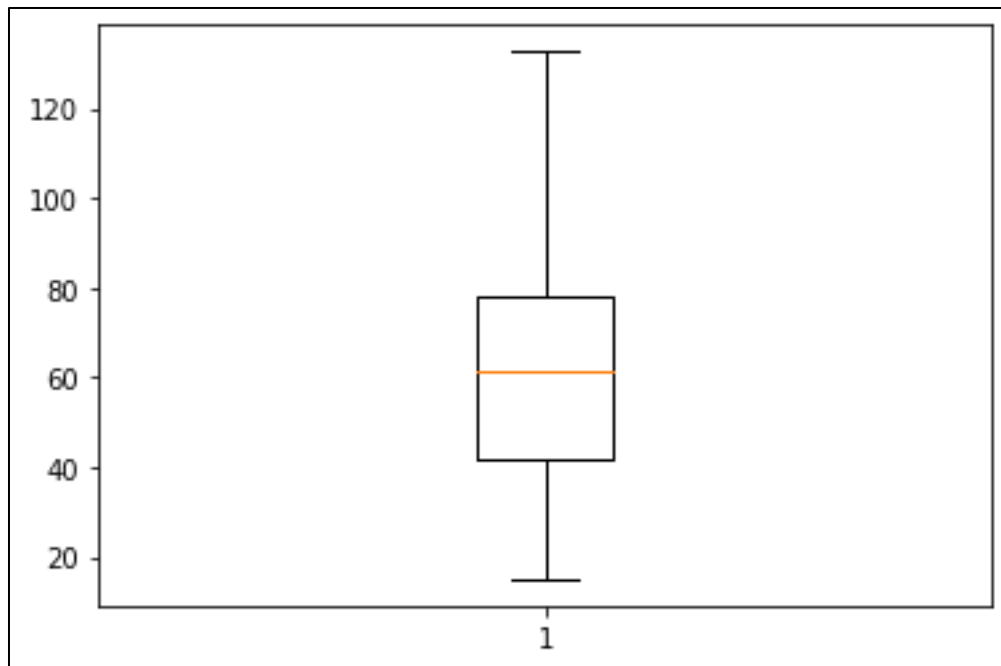
```
'fliers': [<matplotlib.lines.Line2D at 0x7f801b901fd0>],  
'means': []}
```



```
[22]
```

```
plt.boxplot(data['annual_income'])
```

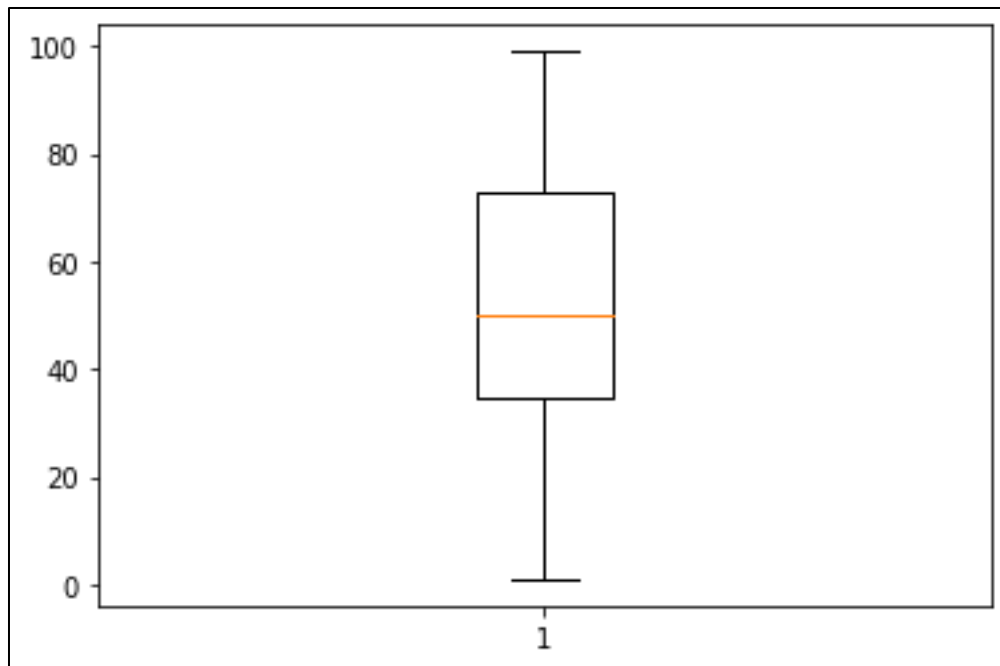
```
{ 'whiskers': [<matplotlib.lines.Line2D at 0x7f801b8a0510>,  
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  'means': []}
```



[23]

```
plt.boxplot(data['spending_scores'])
```

```
{ 'whiskers': [<matplotlib.lines.Line2D at 0x7f801b80ef10>,  
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  'medians': [<matplotlib.lines.Line2D at 0x7f801b8184d0>],  
  'fliers': [<matplotlib.lines.Line2D at 0x7f801b818a10>],  
  'means': [] }
```



## 7. Check for Categorical columns and perform encoding.

[24]

```
from sklearn.preprocessing import LabelEncoder  
encoder=LabelEncoder()  
data['gender']=encoder.fit_transform(data['gender'])
```

[25]

```
data.head()
```

|   | customer_id | gender | age  | annual_income | spending_scores |
|---|-------------|--------|------|---------------|-----------------|
| 0 | 1.0         | 1      | 19.0 | 15.0          | 39.0            |
| 1 | 2.0         | 1      | 21.0 | 15.0          | 81.0            |
| 2 | 3.0         | 0      | 20.0 | 16.0          | 6.0             |
| 3 | 4.0         | 0      | 23.0 | 16.0          | 77.0            |
| 4 | 5.0         | 0      | 31.0 | 17.0          | 40.0            |

## 8. Scaling the data

[26]

```
from sklearn.preprocessing import StandardScaler
df=StandardScaler()
data1=df.fit_transform(data)
```

[27]

data1

```
array([[ -1.7234121,  1.12815215, -1.42456879, -1.74542941, -0.43480148],
       [ -1.70609137,  1.12815215, -1.28103541, -1.74542941,  1.19570407],
       [ -1.68877065, -0.88640526, -1.3528021 , -1.70708307, -1.71591298],
       [ -1.67144992, -0.88640526, -1.13750203, -1.70708307,  1.04041783],
       [ -1.6541292 , -0.88640526, -0.56336851, -1.66873673, -0.39597992],
       [ -1.63680847, -0.88640526, -1.20926872, -1.66873673,  1.00159627],
       [ -1.61948775, -0.88640526, -0.27630176, -1.6303904 , -1.71591298],
       [ -1.60216702, -0.88640526, -1.13750203, -1.6303904 ,  1.70038436],
       [ -1.5848463 ,  1.12815215,  1.80493225, -1.59204406, -1.83237767],
       [ -1.56752558, -0.88640526, -0.6351352 , -1.59204406,  0.84631002],
       [ -1.55020485,  1.12815215,  2.02023231, -1.59204406, -1.4053405 ],
       [ -1.53288413, -0.88640526, -0.27630176, -1.59204406,  1.89449216],
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       [ -1.42895978,  1.12815215, -1.3528021 , -1.51535138,  0.61338066],
       [ -1.41163905,  1.12815215,  0.94373197, -1.43865871, -0.82301709],
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       [ -1.34235616, -0.88640526,  0.51313183, -1.36196603, -1.75473454],
       [ -1.32503543,  1.12815215, -0.56336851, -1.36196603,  0.88513158],
       [ -1.30771471, -0.88640526,  1.08726535, -1.24692702, -1.4053405 ],
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```

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```

## 9. Perform any of the clustering algorithms

[28]

```
from sklearn.cluster import KMeans
```

[29]

```
data.drop('customer_id',axis=1,inplace=True)
```

[30]

```
km = KMeans(n_clusters=3, random_state=0)
```

[31]

```
data['Group or Cluster'] = km.fit_predict(data)
```

[32]

```
data.head()
```

|   | gender | age  | annual_income | spending_scores | Group or Cluster |
|---|--------|------|---------------|-----------------|------------------|
| 0 | 1      | 19.0 | 15.0          | 39.0            | 2                |
| 1 | 1      | 21.0 | 15.0          | 81.0            | 2                |
| 2 | 0      | 20.0 | 16.0          | 6.0             | 2                |
| 3 | 0      | 23.0 | 16.0          | 77.0            | 2                |
| 4 | 0      | 31.0 | 17.0          | 40.0            | 2                |

[33]

```
data['Group or Cluster'].value_counts()
```

```
2    123
```

```
1     39
```

```
0     38
```

```
Name: Group or Cluster, dtype: int64
```

[34]

```
import matplotlib.pyplot as plt
```

```
fig,ax = plt.subplots(figsize=(15,8))
```

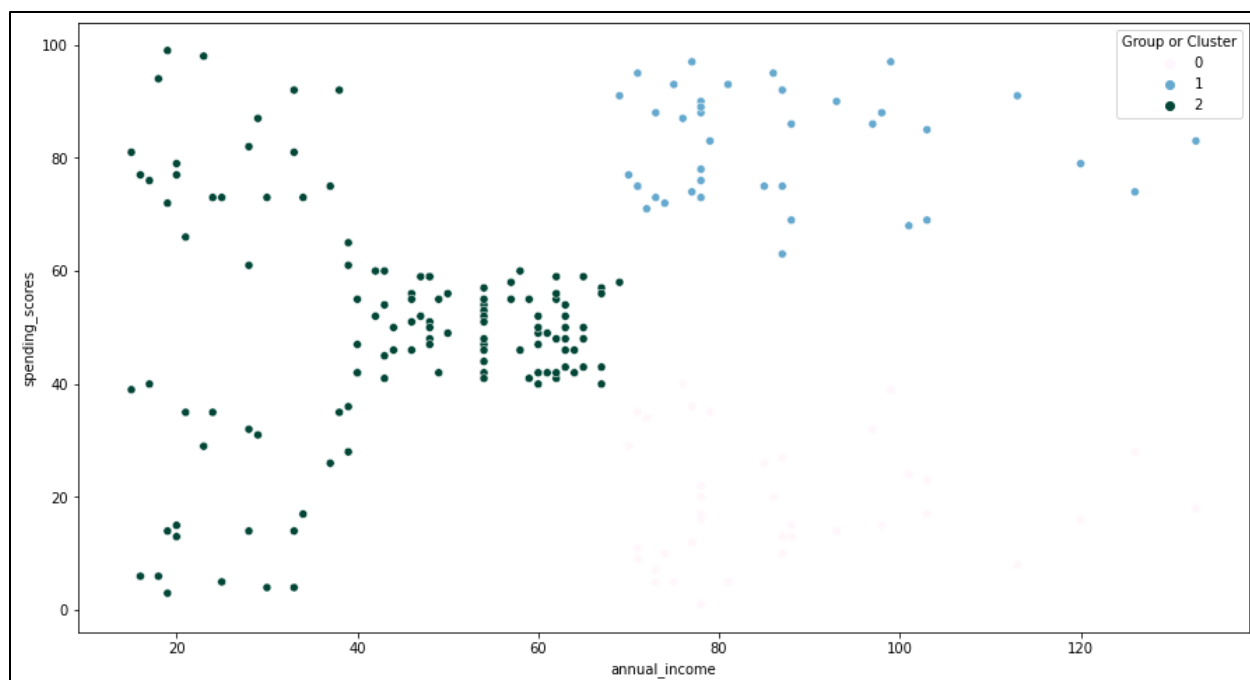
```
sns.scatterplot(x=data['annual_income'],
```

```
                y=data['spending_scores'],
```

```
                hue=data['Group or Cluster'],
```

```
                palette='PuBuGn')
```

```
plt.show()
```



[35]

```
from sklearn.metrics import silhouette_score, silhouette_samples
score = silhouette_score(data,
                        km.labels_,
                        metric='euclidean')

score
```

**0.3842057644019546**

[36]

```
import matplotlib.pyplot as plt
from yellowbrick.cluster import SilhouetteVisualizer

fig, ax = plt.subplots(2, 2, figsize=(20,20))
for i in [2, 3, 4, 5]:
    """
    Create KMeans instance for different number of clusters
    """
    km = KMeans(n_clusters=i,
                init='k-means++',
                n_init=10,
                max_iter=100,
```

```

        random_state=0)
q, mod = divmod(i, 2)
'''
Create SilhouetteVisualizer instance with KMeans instance
Fit the visualizer
'''
visualizer = SilhouetteVisualizer(km,
                                   colors='yellowbrick',
                                   ax=ax[q-1][mod])
visualizer.fit(data)

```

