PROBLEM SOLUTION FIT

1.Customer Segment: -insurance company -vehicle owners -car companies -general public 2.Works: -deliver good prediction system 3.Triggers: -well known way to get good prediction analysis level, cost for damaged part of vehicle. 4.Emotions: -unawareness about level of damage & difficulty in estimating cost for damage. 5. Available solution: -collecting information about damaged part from customer and providing damage assessment. **6.Customer Constraints:** -customer concern about fixing damaged parts. 7.Problem: -lack of proper knowledge about estimation cost. 8. Channels: -online websites -mobile applications 9. Solution: -collecting images from damaged vehicles and preprocessing it for severity and location to claim insurance.