Project Design Phase-II

Customer Journey Map

| Date | 18 October 2022 |
|--------------|---|
| Team ID | PNT2022TMID34560 |
| Project Name | Fertilizer Recommendation System for Disease Prediction |

| STAGES | AWARENESS | INFORMATION GATHERING | DECISION MAKING | PESTICIDE SELECTION | BEFORE DETECTION | AFTER DETECTION |
|-----------------------|--|--|--|--|--|---|
| | Understand the type of leaf disease possibilities exist. | Learning | Setting criteria for Healthy leaf knowledge pesticides and achieve production. | edge about | Leaf with high possibility of diseases. | A well-treated and healthy leaf without any disease. |
| ACTIONS TOUCH POINTS | Sees a demo leaf with high infection which has to be treated. ✓ Information provided at research ✓ Interactions with the specialists at the research | Know about all the healthy and unhealthy leaf and talk to the specialist. Verify the information provided at research | unhealthy one and makes a should trea what kind ✓ Refer to the leaf fam | the Knowledge about which leaf ated decision with of fertilizers nily Checking pesticide be ad cost. | condition ✓ Check the weather condition ✓ Check the soil condition | Training all leave with good reference or by using good |
| | center. | | | | | learning materials. |

| | | POSITIVE | Building excitement, | | Interested in yielding | | Satisfied |
|----|----------------|--|--|--|--|---|---|
| FE | EELINGS | NEUTRAL | cost of effort | *** | • | Į. | |
| | | NEGATIVE | | Hesitation, self-doubt | Confusion, Doubt in choice | Frustrated, worried | |
| | PAIN POINTS | Information was not clear at first. | Difficult to understand the leaf disease Some information was confusing. | Lack of outside resources Doubt over the specialist information Lack of financing opportunities. | More cost consuming Takes lot of time for detection More confusion over choosing the pesticides. | Missed opportunity for initial pampering of leaf needs Difficult for a farmer to choose amount of soil. | Training was not clear Self-directed training/reference materials also was not clear. |
| Ι | KEY NSIGHTS | Awareness over the leaf diseases should be given to farmers. | Information needs to be easily shared outside, through demos and workshops. | Decision depends on specialists and farmers according to their wish for a healthy leaf. | Pesticides has to be selected according to requirements for leaf nourishment. | Leaf was unhealthy and disease infected. | An enhanced customer experiences Increased yield production Data enabled decision making using data analytics, sharing of best fertilizers. |