CUSTOMER JOURNEY MAP

TEAM ID – PNT2022TMID35116

Phases	Motivation	Information gathering	Analyzes of various products	Chooses the most efficient product	Payment
Actions	Taking action and concerning for railway	Selecting an efficient product in order to improve railway	Other products are available including static boards	Smart boards are more efficient than static boards	Following product satisfaction
Touchpoints	Buyers are delighted	The government need not worry about rush in railway	The numerous varieties of products are accessible and it entertains the user	The government will not be concerned about railway ticket booking after receiving this	The government acquires the product after determining its worth
Customer Feeling		(××)			
Customer Thoughts	The customer believes it will assist to improve the state railway	The customer believes that it will last for long time	The customer believes that a different option will be offered	They will find it simple and easy to select a product	They believe that,product will be easy to use
	The customer is benefited from increased road safety		Other products will be made known to the customer	The buyer learns which product is the best	