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| Team ID      | PNT2022TMID45189   |
| Project Name | Project - Industry-specific intelligent fire management system |

## Customer Journey Map

| Phases            | Motivation   | Information gathering  | Analysis various products  | Chooses the most efficient product   | payment  |
|-------------------|--|--|--|--|--|
| Actions           | Wants to reduce the tension and loss in fire accident.                             | Wants to choose an efficient product to get rid of fire accident.                          | Other similar products either detect or suppress the fire                          | Smart boards are more efficient compared to static board                             | After the product satisfaction   |
| Touch points      | The Customers feel relaxed.  | After installation the government no need to worry about the fire accident and management. | Customers will get attracted by multi-tasking and automation.                      | After getting this the government won't worry about the fire accident                | After find the product worthy, the government get's it.                              |
| Customer Feeling  |  |          |  |  |  |
| Customer Thoughts | Customer thinks that it will be helpful to control the fire accident.              | Customer thinks that it will lead for long duration.                                       | Customer feel safe and secured by managing the fire automatically                  | The product choosing will be easy and also comfortable for them.                     | They think the product will be user friendly   |
| Opportunities     | The Buyer gets relieved from the damage due to fire accident.                      | The customer knows about the process of product.   | The customer will be aware of other product  | The customer comes to know that which one is the best product.                       | The customer will enjoy the journey  |