Define CS, fit into CC

1. CUSTOMER SEGMENT(S) `CS`

Owner of the car is used get benefit with this project and also the used car buyers also get satisfied

6. CUSTOMER CONSTRAINTS `CC`

For the second hand buyers they want full specification and current level of a car

5. AVAILABLE SOLUTIONS `AS`

Data based on the previous sale of the car is used to predict the current value of the car

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS `J&P`

The main problem of this project is to collect the data of the all car models

9. PROBLEM ROOT CAUSE `RC`

All the car companies will not able to give the data of the car

7. BEHAVIOUR `BE`

Behaviour of the owner and customer is well and good to benefit both

Focus on J&P, tap into BE, understand RC

3. TRIGGERS `TR`

To help the car owners by doing this project

10. YOUR SOLUTION `SL`

✓ This System is built by using the by ML algoriyhm.

8. CHANNELS of BEHAVIOUR `CH`

ONLINE

✓ Social media platforms

4. EMOTIONS: BEFORE / AFTER **EM**	Based on the data we should predict	✓ Online websites
BEFORE: Many car owners struggle to sale their car **AFTER:** Easy to get predicted price of the car		**OFFLINE** Owners directly meet their buyers