


Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS The people who are all not able to hear, talk and disabled are our customer	6. CUSTOMER CONSTRAINTS CC What constraints prevent your customers from taking action or limit their choices of solutions? i.e. spending power, budget, no cash, network connection, available devices.	5. AVAILABLE SOLUTIONS AS Which solutions are available to the customers when they face the problem With the help of this software ,the disable people can communicate with other people and society.	Explore AS, differentiate
	2. JOBS-TO-BE-DONE / PROBLEMS J&P To build an application through which the disabled people can communicate with others and society.	9. PROBLEM ROOT CAUSE RC This kind of issues they may suffer from their birth or due to Some accidents.	7. BEHAVIOUR BE We can use this application or software to communicate with others by recognizing opponents hand movements.	

	3. TRIGGERS TR By using this technique ,the struggles and issues of the disabled can be reduced.	10. YOUR SOLUTION SL By developing this application perfectly and making it available in the market at a reasonable price.	8.CHANNELS of BEHAVIOUR CH 8.1 Online 8.2 Offline	

	<div data-bbox="152 63 454 89" data-label="Section-Header"><p>4. EMOTIONS: BEFORE / AFTER</p></div> <div data-bbox="721 60 761 92" data-label="Image"></div> <div data-bbox="152 116 721 180" data-label="Text"><p>They will feel much better and comfortable after using this technique.</p></div>			
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