

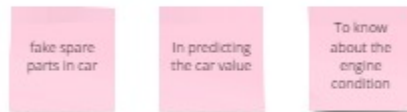
This is the journey of a Car resale value prediction

Car resale value prediction to predict the value for one who buy second hand car with affordable price

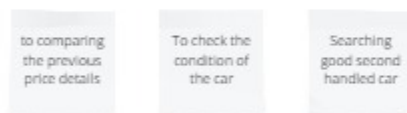
What are their key goals and needs?



What do they struggle with most?



What tasks do they have?

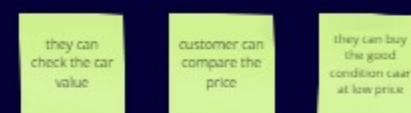


Journey Steps Which step of the experience are you describing?	Discovery Why do they even start the journey?	Registration Why would they trust us?	Onboarding and First Use How can they feel successful?	Sharing Why would they invite others?
Actions What does the customer do? What information do they look for? What is their context?	<div>car details and registration details, km's</div>	<div>more features to compare with market price</div> <div>For the best affordable price</div> <div>For good conditioned second handled cars</div>	<div>Best ride with the satisfaction</div> <div>maintenance free</div> <div>Safe ride with happy moments</div> <div>Feeling good for middle class persons by buying car</div>	<div>For bargaining about price</div> <div>Document verification</div> <div>For assurance</div>
Needs and Pains What does the customer want to achieve or avoid? <i>Tip: Reduce ambiguity, e.g. by using the first person narrator.</i>	<div>Buying a second handled car with affordable price</div> <div>Difficult to predict price via manually for second handled cars</div>	<div>It helps to buy a best car in affordable price</div> <div>To get more information about the cars without real visit</div> <div>Enjoying their ride with best car</div>	<div>good condition car for low price</div> <div>Best way to save money</div> <div>don't waste time for checking the</div> <div>Fear about values of cars</div>	<div>Checking condition of the car</div> <div>Can't able to predict affordable price</div> <div>Explaining about the car may be false statement</div>
Touchpoint What part of the service do they interact with?	<div>they deals with customer services</div>	<div>quality of equipments</div> <div>their performance</div> <div>life span of device</div>	<div>Year of manufacturing</div> <div>Model of the car</div> <div>Fuel type</div> <div>Car condition</div>	<div>to advertise the product</div> <div>customer's satisfaction</div> <div>improve the need of the product</div>
Customer Feeling What is the customer feeling? <i>Tip: Use the emoji app to express more emotions</i>	<div>🐼</div>	<div>😞</div>	<div>😞</div>	<div>🥳</div>
Backstage	searching for cars	fear about pricing	The struggle to buy a car	trusting fake dealers
Opportunities What could we improve or introduce?	<div>Increase the discovery of the second handled cars</div>	<div>By decreasing the resale values of the car</div>	<div>By increasing good conditioned cars</div> <div>To increase the features and facilities of product</div>	<div>Decrease the car value by bargaining</div>
Process ownership Who is in the lead on this?	<div>Car dealers</div>	<div>Owner of the car</div>	<div>One who buys the car</div>	<div>New buyers of the car</div>

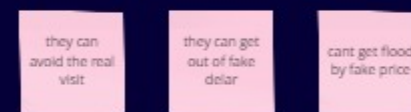
What changes for them?

Describe how the life and environment of the customer changes once they used the product or service.

What are they able to do now?



What can they finally avoid doing?



What changed in my environment?

