Identify stron

predictor.

4. EMOTIONS: BEFORE/ AFTER

Users would feel that they are in complete control in the

admission process since they can wholeheartedly trust the

Project Design Phase-I - Solution Fit

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Students would discuss amongst their peer group about suchpredictors

and if they find one to be reliable enough, they would spread the

word about it.

& offline CH of BE

Define CS, fit into CC	CUSTOMER SEGMENT(S) Students who have recently completed their schooling/Collegeand aspire to get admitted into prominent universities.	6. CUSTOMER CONSTRAINTS Customers might not trust the accuracy /reliability of thepredictor and this could prevent them from using it. Moreover, users would have to feed confidential information to the model, so a certain section of customers might refrain from using the predictor due to a fear of data misuse.	5. AVAILABLE SOLUTIONS Apart from factors like grades and GPA, we will also consider IELTS/TOFEL,GRE that plays major role in the admission processof some universities, thereby further enhancing the reliability of the predictor. Secondly, we will put the model through rigorous tests in orderto boost the accuracy of the predictor.	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE/PROBLEMS Data collection is probably the most important step in designingthe predictor hence it must be ensured that it is done properly. Customers should be assured of optimum data security in orderto sustain their trust in our model.	9. PROBLEM ROOT CAUSE The reliability of the predictor might be affected if the collected data is found to be inaccurate or not enough factors are considered to judge the eligibility. Secondly, customers might refrain from using our product if they find it to be prone to cyber-attacks.	7. BEHAVIOUR The most important aspect of the predictor from a customer's point of view is its accuracy, since they would go through with their admissions based on its results.	Focus on J&P, tap into BE, understand RC
g TR & EM	3. TRIGGERS User can be provided with comparisons between the requiredscores versus their actual scores.	10. YOUR SOLUTION Design a predictor with the help of the data collected, and ensures that it is accurate/ reliable. Also make sure that the data collected from the users is safe and secure.	8. CHANNELS of BEHAVIOUR Customers might search for reliable eligibility predictors thatare available online and rate them based on their liking.	Extract online