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Patients having kidney disease

1.customer segment

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Project Design Phase-I - Solution Fit Template

5.AVAILABLE SOLUTIONS

High blood pressure and Medicine to control High cholesterol Lifestyle change

6.customer constraints

Good accuracy

Fastest result

Low cost

RC

BE

7.BEHAVIOUR

9.PROBLEM ROOT CAUSE

Usage of tobacco

Poor nutrition High Sodium

Behavioral abnormalities Cognitive dysfunctions Mental and

2.JOBS TO BE DONE/PROBLEMS

J&P

Kidney disease is predicted using data se as a reference.

10. YOUR SOLUTION

common treatment forms is the use of Treatment of chronic illness comes in therapy, psychological therapy and

SL

8. CHANNELS of BEHAVIOUR

No we can not provide online customer service 8.1 Online

We develop many branch of clinic to customer to take treatment. 8.2 Offline

4. EMOTIONS: BEFORE / AFTER damage the tiny filters in the kidneys.

too much glucose in your blood can

vessels in the kidneys and stop the kidneys working properly. diabetes -

this can put strain on the small blood

high blood pressure - over time,

3. TRIGGERS

anxiety, panic attacks, feelings of being a burden on others,guilt, loss of control, unacceptance and The emotional impact can result in low mood non-compliance of medical direction or treatment.



T_R

radiotherapy. However, one of the most many forms including surgery, physical medication

